



**CANADIAN UTILITIES LIMITED**

An **ATCO** Company

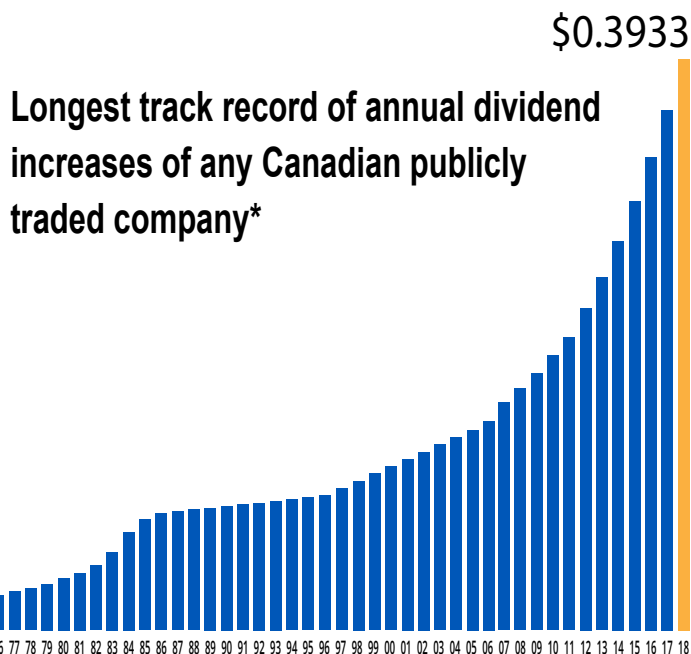
CANADIAN UTILITIES LIMITED

FINANCIAL INFORMATION

**FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2018**

With approximately 5,200 employees and assets of \$21 billion, Canadian Utilities Limited is an ATCO company. Canadian Utilities is a diversified global energy infrastructure corporation delivering service excellence and innovative business solutions in Electricity (electricity generation, transmission, and distribution); Pipelines & Liquids (natural gas transmission, distribution and infrastructure development, energy storage, and industrial water solutions); and Retail Energy (electricity and natural gas retail sales).

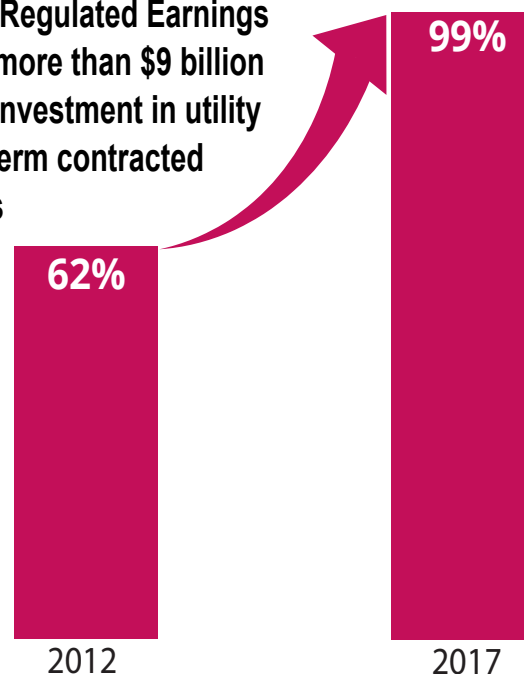
## TRACK RECORD OF DIVIDEND GROWTH



\* On October 11, 2018, Canadian Utilities declared a third quarter dividend of \$0.3933 per share, or \$1.57 per share annualized.

## GROWING A HIGH QUALITY EARNINGS BASE

**Growth in Regulated Earnings driven by more than \$9 billion of capital investment in utility and long-term contracted operations**



## CANADIAN UTILITIES AT A GLANCE

"A-" rating by Standard & Poor's; "A" rating by DBRS Limited

Total Assets	\$21 billion
Electric Powerlines	87,000 kms
Pipelines	64,500 kms
Power Plants	19 Globally
Power Generating Capacity Share	2,517 MW *
Water Infrastructure Capacity	85,200 m <sup>3</sup> /d **
Natural Gas Storage Capacity	52 PJ ***
Hydrocarbon Storage Capacity	400,000 m <sup>3</sup> ****

\*megawatts \*\*cubic metres per day \*\*\*petajoules \*\*\*\*cubic metres

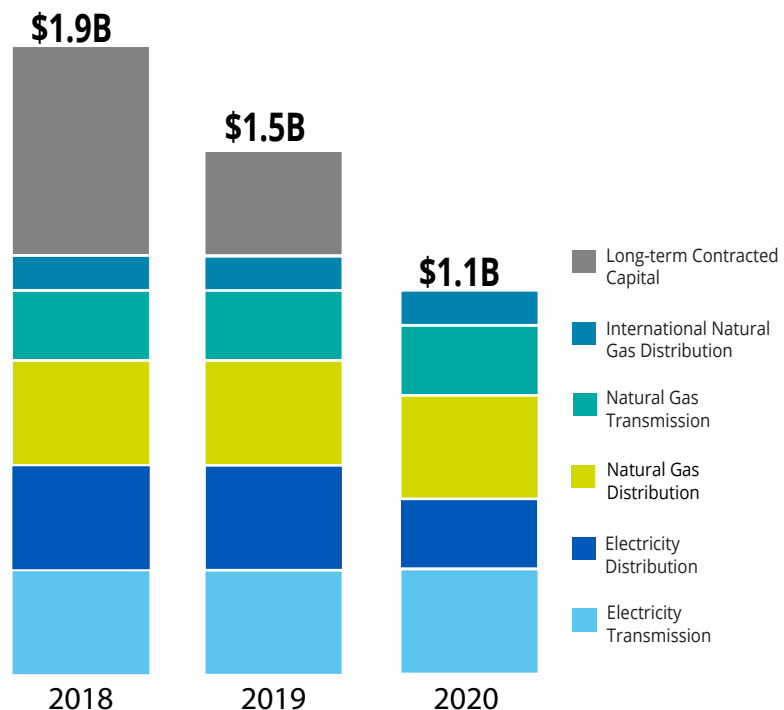
## CANADIAN UTILITIES SHARE INFORMATION

Common Shares (TSX): CU, CU.X

Market Capitalization	\$9 billion
Weighted Average Common Shares Outstanding	271.7 million

It is important for prospective owners to understand that Canadian Utilities Limited is a diversified group of companies principally controlled by ATCO Ltd., which in turn is principally controlled by Sengraf, a Southern family holding company. It is also important for present and prospective share owners to understand that the Canadian Utilities share registry has both Class A non-voting (CU) and Class B common (CU.X) shares.

## FUTURE CAPITAL INVESTMENT



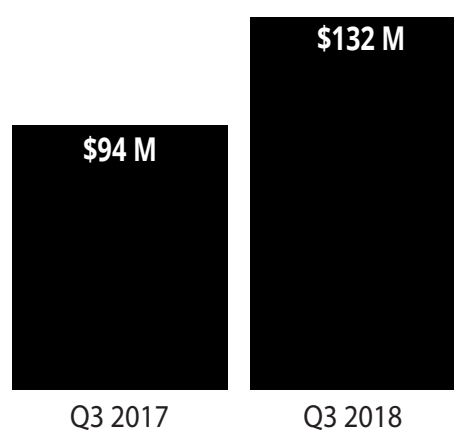
**\$4.5 billion in Regulated Utility and contracted capital growth projects expected in 2018 - 2020**

Adjusted earnings are earnings attributable to the Class A and Class B shares after adjusting for the timing of revenues and expenses associated with rate-regulated activities, dividends on equity preferred shares of the Company, and unrealized gains or losses on mark-to-market forward commodity contracts. Adjusted earnings also exclude one-time gains and losses, significant impairments, and items that are not in the normal course of business or a result of day-to-day operations. Certain statements in this document contain forward-looking information. Please refer to our forward-looking information disclaimer in Canadian Utilities' management's discussion and analysis for more information.

## CANADIAN UTILITIES REVENUES



## CANADIAN UTILITIES ADJUSTED EARNINGS



## ELECTRICITY GLOBAL BUSINESS UNIT

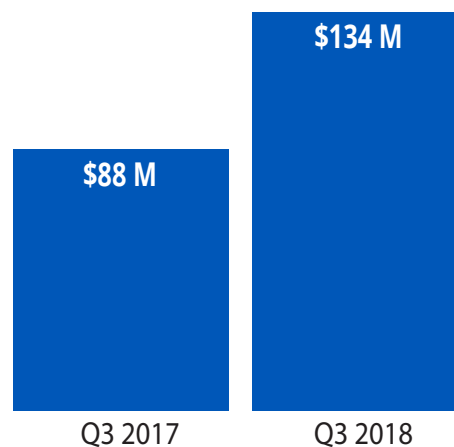
- Higher earnings were mainly from our Thermal PPA Plants for the Battle River unit 5 PPA termination by the Balancing Pool and the associated availability incentive and performance payments, and improved market conditions for Independent Power Plants.

- Canadian Utilities plans to be the first coal-fired electricity generator in Alberta to end coal-fired power generation in its fleet. In the first quarter of 2018, Canadian Utilities successfully completed a project to co-fire natural gas at Battle River unit 4, enabling the use of natural gas for 50 per cent of the unit's 150 MW generating capacity. In the next phase of this initiative, a conversion project will allow co-firing of natural gas on Battle River unit 5 for 100 per cent of its 385 MW capacity, with expected completion in late 2019.

- Canadian Utilities has negotiated a five-year extension to the Power Purchase Agreement with Origin Energy Electricity Limited for the 180 MW Osborne Power facility, located near Adelaide, Australia. The original agreement, for 180 MW of contracted capacity, was scheduled to expire in 2018 and has now been extended to December 31, 2023.

- Alberta Powerline construction continues on the approximately 500 km Fort McMurray West 500-kV Project. Third quarter 2018 capital investment of \$104 million was mainly due to tower foundation installation, tower assembly and line stringing, which are proceeding ahead of schedule. The target energization date of June 2019 remains on track.

## ADJUSTED EARNINGS

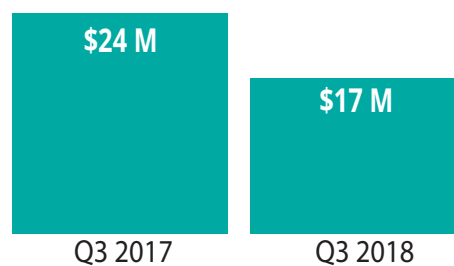


## PIPELINES & LIQUIDS GLOBAL BUSINESS UNIT

- Adjusted earnings for the third quarter of 2018 were lower than the same period in 2017. Lower earnings were mainly due to rate rebasing under Alberta's regulated model in natural gas distribution, partially offset by growth in rate base across our Regulated Pipelines & Liquids businesses.

- The natural gas transmission business is advancing the Pembina-Keephills project, a 59-km natural gas pipeline to support coal-to-gas conversion of power producers in the Genesee and surrounding areas of Alberta. Construction is expected to be complete by the fourth quarter of 2019.

## ADJUSTED EARNINGS



# 2018 THIRD QUARTER FINANCIAL INFORMATION

**INVESTOR FACT SHEET**

**MANAGEMENT DISCUSSION AND ANALYSIS**

**UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2018**

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**CANADIAN UTILITIES LIMITED**  
An **ATCO** Company

# CANADIAN UTILITIES LIMITED MANAGEMENT'S DISCUSSION AND ANALYSIS

**FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2018**

This Management's Discussion and Analysis (MD&A) is meant to help readers understand key operational and financial events that influenced the results of Canadian Utilities Limited (Canadian Utilities, our, we, us, or the Company) during the nine months ended September 30, 2018.

This MD&A was prepared as of October 24, 2018, and should be read with the Company's unaudited interim consolidated financial statements for the nine months ended September 30, 2018. Additional information, including the Company's previous MD&As, Annual Information Form (2017 AIF), and audited consolidated financial statements for the year ended December 31, 2017, is available on SEDAR at [www.sedar.com](http://www.sedar.com). Information contained in the 2017 MD&A is not discussed in this MD&A if it remains substantially unchanged.

The Company is controlled by ATCO Ltd. and its controlling share owners, Sentgraf Enterprises Ltd. and the Southern family. Terms used throughout this MD&A are defined in the Glossary at the end of this document.

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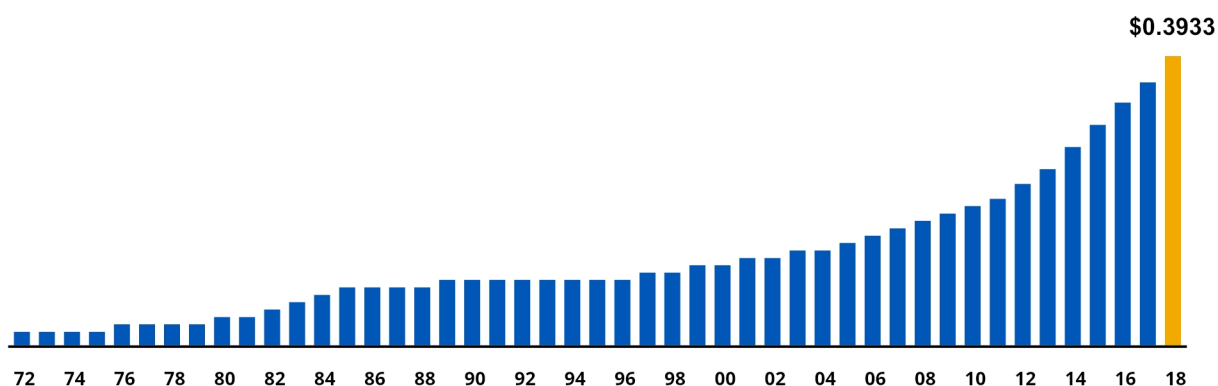
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# CANADIAN UTILITIES: WHAT SETS US APART

## TRACK RECORD OF DIVIDEND GROWTH

We have increased our common share dividend every year for the past 46 years, the longest record of annual dividend increases of any Canadian publicly traded company. On October 11, 2018 we declared a fourth quarter dividend of 39.33 cents per share or \$1.57 per share on an annualized basis. We aim to grow dividends in-line with our sustainable earnings growth, which is linked to growth from our regulated and long-term contracted investments.

Quarterly Dividend Rate 1972 - 2018  
(dollars per share)



## GROWING A HIGH QUALITY EARNINGS BASE

Over the past five years, Canadian Utilities has invested more than \$9 billion in Regulated Utility and long-term contracted operations. The Regulated Utility portion of our total adjusted earnings has grown from 62 per cent in 2012 to 99 per cent in 2017. Our highly contracted and regulated earnings base provides the foundation for continued dividend growth.

## FUTURE CAPITAL INVESTMENT

We will continue to grow our business in the years ahead. In the period 2018 to 2020, Canadian Utilities expects to invest \$4.5 billion in Regulated Utility and long-term contracted assets, which will continue to strengthen our high quality earnings base. Of the \$4.5 billion planned spend, \$3.5 billion will be on Regulated Utilities, and \$1.0 billion will be on long-term contracted assets.

## FINANCIAL STRENGTH

Financial strength is fundamental to our current and future success. It ensures we have the financial capacity to fund our existing and future capital investment. We are committed to maintaining our strong, investment grade credit ratings, which allow us to access capital at attractive rates.

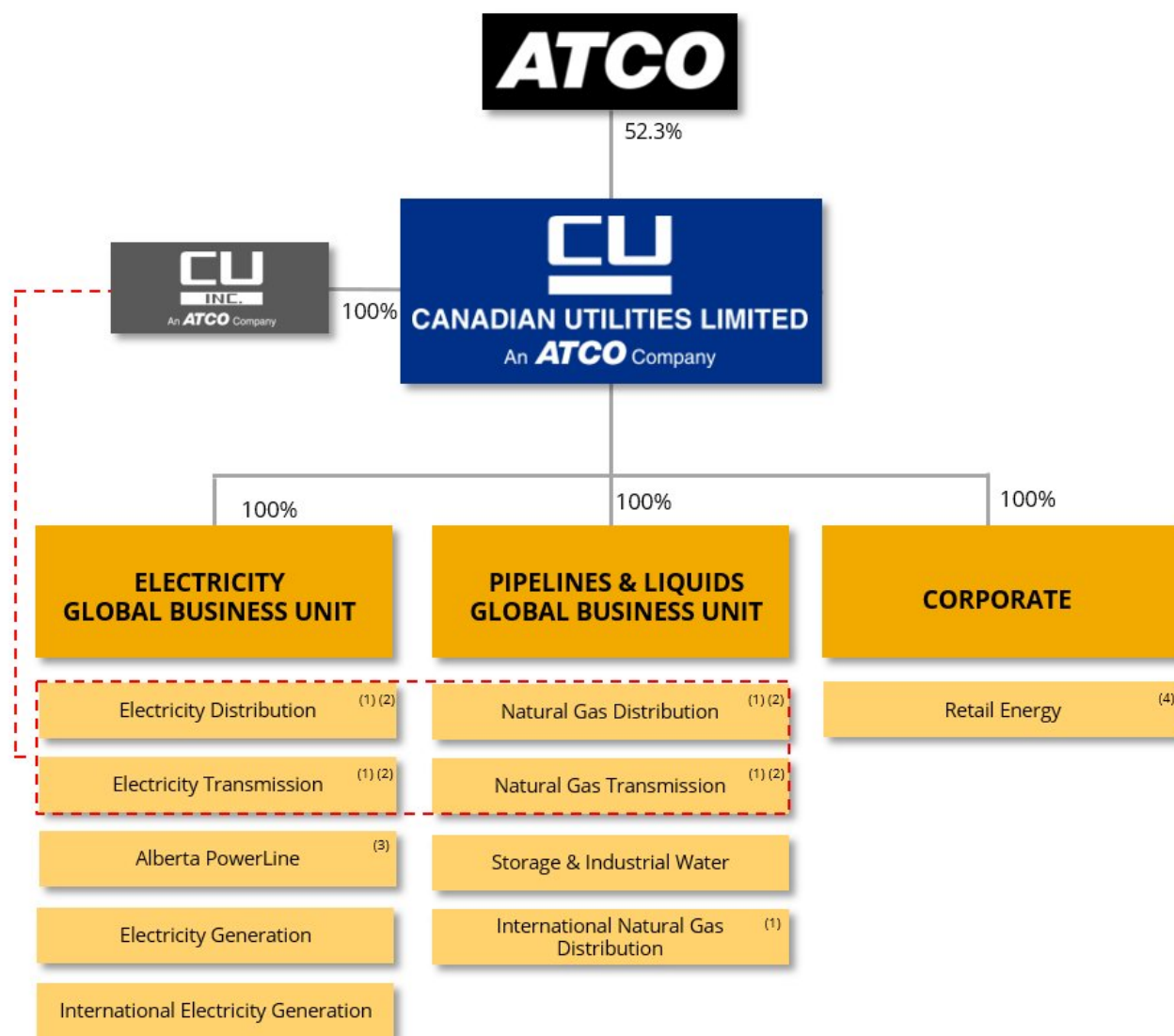
**46** year  
track record  
of dividend  
increases

**99%**  
regulated  
earnings

**\$4.5B**  
3 year capital  
investment

**A**  
range  
credit rating

# ORGANIZATIONAL STRUCTURE



- (1) Regulated businesses include Natural Gas Distribution, Natural Gas Transmission, International Natural Gas Distribution, Electric Distribution, and Electric Transmission.
- (2) CU Inc. includes Natural Gas Distribution, Natural Gas Transmission, Electric Distribution, and Electric Transmission.
- (3) Alberta PowerLine General Partner Ltd. is the general partner of Alberta PowerLine Limited Partnership (Alberta PowerLine or APL), a partnership between Canadian Utilities Limited (80 per cent) and Quanta Services, Inc. (20 per cent).
- (4) Retail Energy, through ATCOenergy, was launched in early 2016 to provide retail, commercial and industrial electricity and natural gas service in Alberta.

The unaudited interim consolidated financial statements include the accounts of Canadian Utilities Limited, and its subsidiaries, including the equity investment in joint ventures and a proportionate share of joint operations.

The unaudited interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and the reporting currency is the Canadian dollar. Certain comparative figures throughout this MD&A have been reclassified to conform to the current presentation.

Canadian Utilities' website, [www.canadianutilities.com](http://www.canadianutilities.com), is a valuable source for the latest news of the Company's activities. Prior years' reports are also available on this website.



# PERFORMANCE OVERVIEW

## FINANCIAL METRICS

The following chart summarizes key financial metrics associated with our financial performance.

(\$ millions, except per share data and outstanding shares)	Three Months Ended September 30			Nine Months Ended September 30		
	2018	2017 <sup>(2)</sup> (restated)	Change	2018	2017 <sup>(2)</sup> (restated)	Change
<b>Key Financial Metrics</b>						
Revenues	<b>990</b>	930	60	<b>3,342</b>	2,877	465
Adjusted earnings <sup>(1)</sup>	<b>132</b>	94	38	<b>420</b>	433	(13)
Electricity	<b>134</b>	88	46	<b>331</b>	302	29
Pipelines & Liquids	<b>17</b>	24	(7)	<b>145</b>	179	(34)
Corporate & Other	<b>(19)</b>	(18)	(1)	<b>(56)</b>	(48)	(8)
Adjusted earnings (\$ per share) <sup>(1)</sup>	<b>0.49</b>	0.35	0.14	<b>1.55</b>	1.61	(0.06)
Earnings attributable to equity owners of the Company	<b>202</b>	94	108	<b>378</b>	412	(34)
Earnings attributable to Class A and Class B shares	<b>185</b>	78	107	<b>328</b>	362	(34)
Earnings attributable to Class A and Class B shares (\$ per share)	<b>0.68</b>	0.29	0.39	<b>1.21</b>	1.34	(0.13)
Cash dividends declared per Class A and Class B share (cents per share)	<b>39.33</b>	35.75	3.58	<b>117.99</b>	107.25	10.74
Funds generated by operations <sup>(1)</sup>	<b>501</b>	399	102	<b>1,322</b>	1,311	11
Capital investment <sup>(1)</sup>	<b>385</b>	474	(89)	<b>1,571</b>	1,157	414
<b>Other Financial Metrics</b>						
Weighted average Class A and Class B shares outstanding ( <i>thousands</i> ):						
Basic	<b>271,711</b>	269,920	1,791	<b>271,204</b>	269,149	2,055
Diluted	<b>272,298</b>	270,570	1,728	<b>271,813</b>	269,766	2,047

(1) Additional information regarding these measures is provided in the Non-GAAP and Additional GAAP Measures section of this MD&A.

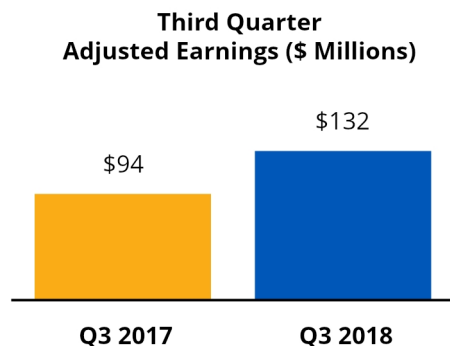
(2) These numbers have been restated to account for the impact of IFRS 15. Additional detail on IFRS 15 is discussed in the Other Financial Information section of this MD&A.

## REVENUES

Revenues for the third quarter and first nine months of 2018 were \$990 million and \$3,342 million, \$60 million and \$465 million higher than the same periods in 2017. Third quarter 2018 increases were mainly due to higher Electricity revenues from higher Thermal Power Purchase Arrangement (PPA) revenue recorded due to the Battle River unit 5 PPA termination. Effective September 30, 2018, the Battle River unit 5 PPA was terminated by the Alberta Balancing Pool and dispatch control was returned to Canadian Utilities. Higher Electricity revenues in the first nine months of 2018 were also due to improved market conditions for the Independent Power Plants and revenue recorded for construction activities at Alberta PowerLine.

## ADJUSTED EARNINGS

Our adjusted earnings for the third quarter and first nine months of 2018 were \$132 million, or \$0.49 per share and \$420 million, or \$1.55 per share, compared to \$94 million, or \$0.35 per share, and \$433 million, or \$1.61 per share, for the same periods in 2017.



The primary drivers of adjusted earnings results were as follows:

- Electricity - Adjusted earnings for the third quarter of 2018 were \$46 million higher than the same period in 2017. Higher earnings were mainly from our Thermal PPA Plants for the Battle River unit 5 PPA termination by the Balancing Pool and the associated availability incentive and performance payments, and improved market conditions for Independent Power Plants, partially offset by lower earnings from rate rebasing under Alberta's regulated model in electricity distribution, and lower earnings from lower scheduled construction activity at Alberta PowerLine.
- Pipelines & Liquids - Adjusted earnings for the third quarter of 2018 were \$7 million lower than the same period in 2017. Lower earnings were mainly due to rate rebasing under Alberta's regulated model in natural gas distribution, partially offset by growth in rate base across our Regulated Pipelines & Liquids businesses.
- Corporate & Other - Adjusted earnings in the third quarter of 2018 were \$1 million lower than the same period in 2017 mainly due to higher ATCOenergy marketing costs incurred to increase the customer base.

Additional detail on the financial performance of our Global Business Units is discussed in the Global Business Unit Performance section of this MD&A.

## EARNINGS ATTRIBUTABLE TO EQUITY OWNERS OF THE COMPANY

Earnings attributable to equity owners of the Company were \$108 million higher and \$34 million lower in the third quarter and first nine months of 2018, compared to the same period in 2017. Earnings attributable to equity owners of the Company include significant impairments, timing adjustments related to rate-regulated activities, unrealized losses on mark-to-market forward commodity contracts, one-time gains and losses, and items that are not in the normal course of business or a result of day-to-day operations. These items are not included in adjusted earnings.

In the third quarter of 2018, the Battle River unit 5 PPA was terminated by the Balancing Pool and dispatch control was returned to Canadian Utilities. Canadian Utilities received a payment from the Balancing Pool and also recorded additional coal-related costs and Asset Retirement Obligations associated with the Battle River generating facility. These one-time receipts and costs in the net amount of \$36 million were excluded from adjusted earnings.

In the first nine months of 2018, restructuring and other costs not in the normal course of business of \$60 million after tax were recorded. These costs mainly relate to staff reductions and associated severance costs, as well as costs related to decisions to discontinue certain projects that no longer represent long-term strategic value to the Company.

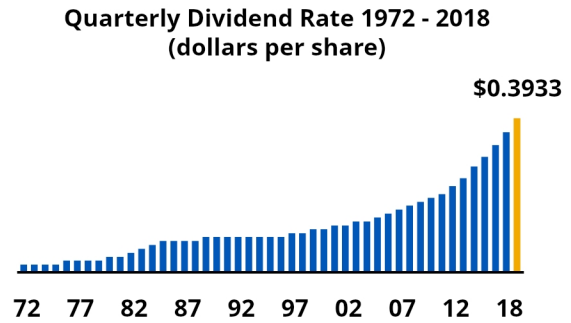
More information on these and other items is included in the Reconciliation of Adjusted Earnings to Earnings Attributable to equity owners of the Company section of this MD&A.

Earnings attributable to Class A and B shares are earnings attributable to equity owners of the Company less dividends on equity preferred shares of the Company. Additional information regarding earnings attributable to Class A and B shares is presented in note 8 of the unaudited consolidated interim financial statements.

**COMMON SHARE DIVIDENDS**

On October 11, 2018, the Board of Directors declared a fourth quarter dividend of 39.33 cents per share. Dividends paid to Class A and Class B share owners totaled \$90 million in the third quarter and \$273 million in the first nine months of 2018.

We have increased our common share dividend each year since 1972.



**FUNDS GENERATED BY OPERATIONS**

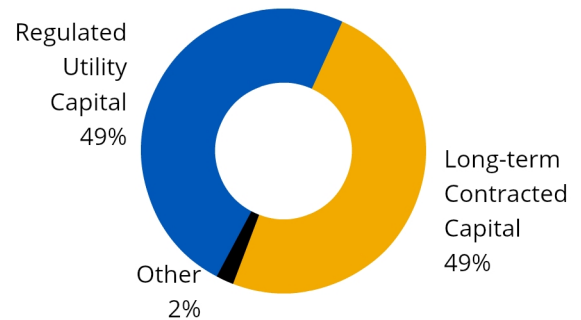
Funds generated by operations were \$501 million in the third quarter of 2018, \$102 million higher than the same periods in 2017. The increase was mainly due to higher cash earnings from the termination of the Battle River unit 5 PPA, as well as improved market conditions for Independent Power Plants.

**CAPITAL INVESTMENT**

Total capital investment in the third quarter and first nine months of 2018 was \$385 million and \$1,571 million.

Capital spending in our Regulated Utilities and on long-term contracted capital assets accounted for \$374 million of capital spending in the third quarter, and \$1,542 million in the first nine months of 2018. Of this capital invested, \$620 million was invested in Alberta PowerLine. These investments either earn a return under a regulated business model or are under commercially secured long-term contracts.

**Capital Investment for the Nine Months Ended September 30, 2018**



# GLOBAL BUSINESS UNIT PERFORMANCE



## REVENUES

Electricity revenues of \$688 million in the third quarter of 2018 were \$90 million higher than the same period in 2017, mainly due to Thermal PPA revenue recorded for the termination from the Battle River unit 5 PPA and improved market conditions for the Independent Power Plants.

Electricity revenues of \$2,221 million in the first nine months of 2018 were \$528 million higher than the same period in 2017, mainly due to revenue recorded for construction activities at Alberta PowerLine, improved market conditions for the Independent Power Plants, and Thermal PPA revenue recorded for the termination of the Battle River unit 5 PPA.

## ADJUSTED EARNINGS

(\$ millions)	Three Months Ended September 30			Nine Months Ended September 30		
	2018	2017 <sup>(1)</sup> (restated)	Change	2018	2017 <sup>(1)</sup> (restated)	Change
<b>Regulated Electricity</b>						
Electricity Distribution	26	32	(6)	86	104	(18)
Electricity Transmission	44	42	2	134	146	(12)
<b>Total Regulated Electricity Adjusted Earnings</b>	<b>70</b>	74	(4)	<b>220</b>	250	(30)
<b>Non-regulated Electricity</b>						
Independent Power Plants	8	2	6	6	2	4
Thermal PPA Plants	50	7	43	77	27	50
International Electricity Generation	2	(2)	4	9	9	-
Alberta PowerLine	4	7	(3)	19	14	5
<b>Total Non-regulated Electricity Adjusted Earnings</b>	<b>64</b>	14	50	<b>111</b>	52	59
<b>Total Electricity Adjusted Earnings</b>	<b>134</b>	88	46	<b>331</b>	302	29

(1) These numbers have been restated to account for the impact of IFRS 15. Additional detail on IFRS 15 is discussed in the Other Financial Information section of this MD&A.

In the third quarter of 2018, our Electricity business earned \$134 million, \$46 million higher than the same period in 2017. Higher earnings were mainly from our Thermal PPA Plants for the Battle River unit 5 PPA termination by the Balancing Pool and the associated availability incentive and performance payments, and improved market conditions for Independent Power Plants, partially offset by lower earnings from rate rebasing under Alberta's regulated model in electricity distribution, and lower earnings from lower scheduled construction activity at Alberta PowerLine.

In the first nine months of 2018, Electricity earnings of \$331 million were \$29 million higher than the same period in 2017. Higher earnings were primarily due to the completion of performance obligations and additional availability incentive earnings which resulted from the Battle River unit 5 PPA termination, higher earnings from Alberta PowerLine, and improved market conditions for Independent Power Plants, partially offset by rate rebasing under

Alberta's regulated model in electricity distribution and transmission and lower interim rates approved by the Alberta Utilities Commission (AUC) for electricity transmission.

Detailed information about the activities and financial results of Electricity's businesses is provided in the following sections.

## REGULATED ELECTRICITY

Our Regulated Electricity activities are conducted by ATCO Electric Distribution and ATCO Electric Transmission and their subsidiaries, ATCO Electric Yukon, Northland Utilities (NWT) and Northland Utilities (Yellowknife). These businesses provide regulated electricity distribution, transmission and distributed generation mainly in northern and central east Alberta, the Yukon and the Northwest Territories.

### Electricity Distribution

Our electricity distribution business earned \$26 million and \$86 million in the third quarter and first nine months of 2018, \$6 million and \$18 million lower than the same periods in 2017. Lower earnings were mainly due to the impact of operating cost reduction initiatives over the first generation Performance Based Regulation (PBR) period flowing into customer rates under the 2018 to 2022 second generation PBR framework. The lower earnings from PBR rebasing were partially offset by earnings from continued growth in rate base and additional return on equity (ROE) due to the efficiency carry-over mechanism incentive granted to distribution utilities in the first two years of the second generation PBR for demonstrating superior cost savings in the prior PBR period.

### Electricity Transmission

Our electricity transmission business earned \$44 million in the third quarter of 2018, \$2 million higher than the same period in 2017. Higher third quarter 2018 comparative earnings were mainly due to the adverse impact of the 2013 to 2014 Deferral Accounts Decision received in the third quarter of 2017. Third quarter 2018 earnings were impacted by lower interim rates approved by the AUC for the 2018 to 2019 General Tariff Application (GTA).

Earnings of \$134 million in the first nine months of 2018 were \$12 million lower than the same period in 2017. Lower earnings were mainly due to the impact of lower interim rates approved by AUC in the 2018 to 2019 GTA. Upon receipt of the AUC's decision on the 2018 to 2019 GTA, which is expected in the second quarter of 2019, existing interim rates will be updated to include the impact of the decision. If the AUC decision approves all of the aspects of the GTA, the total potential increase to full year 2018 earnings would be an additional \$13 million and would be recognized into adjusted earnings on receipt of the decision in 2019.

## NON-REGULATED ELECTRICITY

Our non-regulated electricity activities are conducted by ATCO Power, ATCO Power Australia, ATCO Mexico and Alberta PowerLine. These businesses supply electricity from natural gas, coal-fired and hydroelectric generating plants in Western Canada, Ontario, Australia and Mexico and non-regulated electricity transmission in Alberta. Non-regulated electricity also includes Barking Power Limited, an entity that holds land assets in the U.K.

### Generating Plant Availability

Our generating availability for the third quarter and first nine months of 2018 and 2017 is shown in the table below. Generating plant capacity fluctuates with the timing and duration of outages.

	Three Months Ended September 30			Nine Months Ended September 30		
	2018	2017	Change	2018	2017	Change
Independent Power Plants	96%	95%	1%	93%	94%	(1%)
Thermal PPA Plants	96%	96%	–	95%	95%	–
International Power Generation	100%	100%	–	99%	99%	–

Higher availability in our Independent Power Plants in the third quarter of 2018 was due to a planned minor outage at Rainbow Lake 4 in the third quarter of 2017. Lower availability for the first nine months of 2018 was due to planned minor outages at the Cory, McMahon, Joffre and Battle River unit 4 plants.

Availability in our Thermal PPA Plants in the third quarter and first nine months of 2018 was comparable to the

same periods in 2017.

Availability in our International Electricity Generation Plants in the third quarter and first nine months of 2018 was comparable to the same periods in 2017.

### Alberta Power Market Summary

Average Alberta Power Pool and natural gas prices and the resulting spark spreads for the third quarter and first nine months of 2018 and 2017 are shown in the table below.

	Three Months Ended September 30			Nine Months Ended September 30		
	2018	2017	Change	2018	2017	Change
Average Alberta Power Pool electricity price (\$/MWh)	<b>55.65</b>	24.75	30.90	<b>48.60</b>	22.09	26.51
Average natural gas price (\$/GJ)	<b>1.10</b>	1.37	(0.27)	<b>1.42</b>	2.18	(0.76)
Average market spark spread (\$/MWh)	<b>47.44</b>	14.30	33.14	<b>37.97</b>	5.72	32.25

The average Alberta Power Pool electricity price for the third quarter and first nine months of 2018 was higher compared to the same periods in 2017. This was mainly due to an increase in carbon prices affecting overall variable price offers in the market, lower electricity supply as a result of the retirement of 560 MW and mothballing of 776 MW of coal-fired generation in Alberta, commercial offer behavior, and warmer than average temperatures in July and August.

### Realized Forwards Sales Program

	Three Months Ended September 30			Nine Months Ended September 30		
	2018	2017	Change	2018	2017	Change
Average volumes settled (MW)	<b>358</b>	373	(15)	<b>289</b>	187	102
Average realized spark spread (\$/MWh)	<b>19.02</b>	8.74	10.28	<b>17.79</b>	11.16	6.63

In the third quarter of 2018, 358 MW of power that was sold forward settled at an average realized spark spread of \$19.02 per MWh compared to 373 MW settled at an average of \$8.74 per MWh in the same period of 2017. Forward sales in 2018 resulted in a loss position due to the realized spark spread being lower than the market spark spread of \$47.44 per MWh shown above in the Alberta Power Market Summary.

In the first nine months of 2018, 289 MW of power that was sold forward settled at an average realized spark spread of \$17.79 per MWh compared to 187 MW settled at an average of \$11.16 per MWh in the same period of 2017. Forward sales in 2018 resulted in a loss position compared to earnings in the same period in 2017 due to the realized spark spread being lower than the market spark spread of \$37.97 per MWh shown above in the Alberta Power Market Summary.

### Independent Power Plants

In the third quarter of 2018, earnings from our Independent Power Plants were \$6 million higher compared to the same period in 2017 due to lower operating and maintenance costs and an increase in market prices, partially offset by lower realized forward sales.

In the first nine months of 2018, earnings were \$4 million higher compared to the same period in 2017. Higher earnings generated by our Independent Power Plants due to an increase in market prices were partially offset by lower realized forward sales.

### Thermal PPA Plants

The electricity generated by the Battle River unit 5 and Sheerness plants is sold through PPAs. Under the PPAs, we must make the generating capacity for each generating unit available to the PPA purchaser of that unit. These arrangements entitle us to recover our forecast fixed and variable costs from the PPA purchaser. Under the IFRS 15 accounting standard, an operations and maintenance margin is included on these fixed and variable costs and is recognized over the term of the PPAs. Under the terms of the PPAs, we are also subject to an incentive related to the generating unit availability. Incentives are payable by the PPA counterparties for availability in excess of

predetermined targets. These performance obligation amounts are recognized based on the estimates of planned outages that impact future generating unit availability and future electricity prices over the term of the PPAs.

In the third quarter and first nine months of 2018, earnings from our Thermal Power Plants were \$43 million and \$50 million higher than the same periods in 2017.

With the Balancing Pool's termination of the Battle River unit 5 PPA, \$25 million of operations and maintenance margin was recognized as earnings in the third quarter of 2018. The termination of the Battle River unit 5 PPA also triggered the recognition of \$10 million of earnings from the availability incentive pool as part of the completion of our performance obligations. In the third quarter of 2018, we also recorded \$7 million from availability incentives earned during the quarter. These earnings would have been recognized in the normal course of business over the life of the PPA. However, with the early termination of the PPA, this combined \$42 million for the completion of performance obligations and availability incentives were recognized in earnings in the third quarter of 2018.

In the first nine months of 2018, Battle River unit 5 adjusted earnings were also \$4 million higher than the same period in 2017 mainly due to the recognition of availability incentives recorded in the first quarter of 2018.

In addition, adjusted earnings from our Thermal Power Plants were \$1 million and \$4 million higher in the third quarter and first nine months of 2018, compared to the same periods in 2017, mainly due to higher availability incentives under the Sheerness PPA.

### **International Electricity Generation**

Our international electricity generation activities are conducted by ATCO Power Australia and ATCO Mexico. Our ATCO Power Australia business supplies electricity from two natural gas-fired electricity generation plants: the Osborne plant in South Australia and the Karratha plant in Western Australia. Our ATCO Mexico business supplies electricity from distributed generation near San Luis Potosí and hydroelectric generation near Veracruz, Mexico.

International electricity generation adjusted earnings were \$4 million higher in the third quarter of 2018 than the same period in 2017, mainly due to increased earnings from Veracruz hydro operations and the timing of certain costs. Adjusted earnings for the first nine months of 2018 were comparable to the prior period.

### **Alberta PowerLine**

Alberta PowerLine is a partnership between Canadian Utilities (80 per cent) and Quanta Services, Inc. (20 per cent), with a 35-year contract from the Alberta Electric System Operator (AESO) to design, build, own, and operate the 500 km, Fort McMurray West 500-kV Transmission project, running from Wabamun, near Edmonton to Fort McMurray, Alberta.

APL's adjusted earnings were \$4 million in the third quarter of 2018, \$3 million lower when compared to the same period in 2017. Lower earnings were mainly due to lower scheduled construction activities in 2018 compared to the same period in 2017.

In the first nine months of 2018, earnings were \$19 million, \$5 million higher when compared to the same period in 2017. Higher earnings were mainly due to the commencement of construction activities in August 2017, partially offset by interest expense on construction activities.



## **ELECTRICITY RECENT DEVELOPMENTS**

### ***Battle River Unit 5 PPA Termination***

Effective September 30, 2018, the Battle River unit 5 PPA was terminated by the Balancing Pool and dispatch control was returned to Canadian Utilities. Canadian Utilities received a \$62 million payment (\$45 million after-tax) from the Balancing Pool, the amount of which Canadian Utilities is disputing. The payment has been recorded as proceeds from termination of PPA in the statement of earnings for the three and nine months ended September 30, 2018. Additional Battle River generating facility coal-related costs and Asset Retirement Obligations of \$9 million were recorded. These one-time receipts and costs in the net amount of \$36 million were excluded from adjusted earnings.

In addition, \$42 million for the completion of performance obligations and availability incentives were recognized in earnings in the third quarter of 2018. These earnings would have been recognized in the normal course of business over the life of the PPA and are included in adjusted earnings.

In line with coal to natural gas conversion plans for the Battle River generating facility, the remaining asset life was extended to 2037, effective October 1, 2018.

### ***Coal to Gas Conversion Strategy***

Canadian Utilities is planning to be the first coal-fired generator in Alberta to end coal-fired power generation in its fleet. In the first quarter of 2018, Canadian Utilities successfully completed a project to co-fire natural gas at Battle River unit 4, enabling the use of natural gas for 50 per cent of the unit's 150 MW generating capacity. In the next phase of this initiative, a conversion project will allow co-firing of natural gas on Battle River unit 5 for 100 per cent of its 385 MW capacity, with an expected completion in late 2019. A full conversion of Battle River unit 4 and Battle River unit 3 is under analysis.

Canadian Utilities is committed to the conversion of Sheerness unit 1 and unit 2 to run on natural gas. Full conversion of Sheerness is planned to be completed in advance of firm natural gas supply, which has been secured for the second quarter of 2022.

### ***Strategic Review of Canadian Electricity Generation Assets***

Canadian Utilities announced on September 13, 2018 that it is exploring strategic alternatives for its Canadian electricity generation business. This process is consistent with the Company's practice of continually evaluating and optimizing its portfolio of businesses. There can be no assurance that this process will lead to any transaction.

### ***Strategic Review of Barking Power Asset in U.K.***

Canadian Utilities is exploring its strategic alternatives for Barking Power Limited, an entity that holds land assets in the U.K.

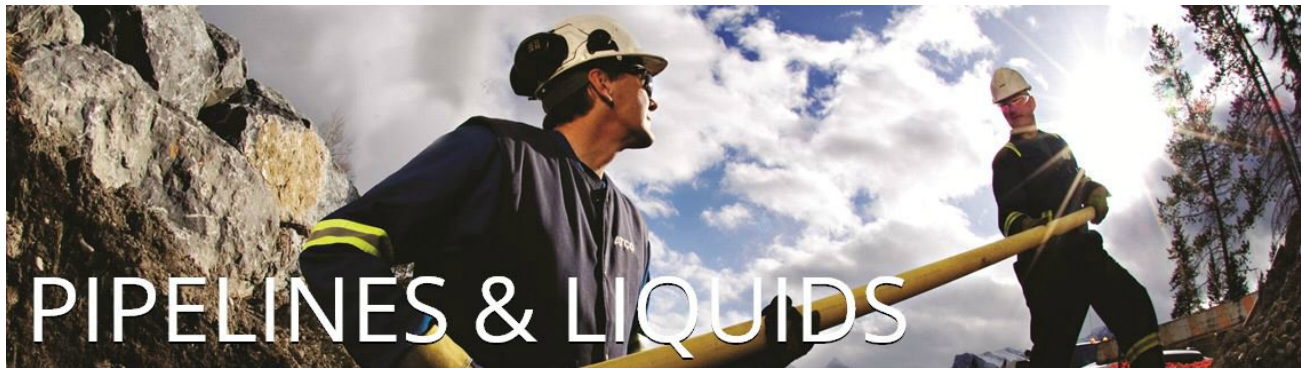
### ***Osborne PPA Extension***

Canadian Utilities has negotiated a five-year extension to the Power Purchase Agreement with Origin Energy Electricity Limited for the 180 MW Osborne Power facility, located near Adelaide, Australia. The original agreement, for 180 MW of contracted capacity, was scheduled to expire in 2018 and has now been extended to December 31, 2023. While the extension agreement includes lower pricing terms than the current agreement, the five year extension represents an outperformance of the project returns contemplated in the original investment decision.

### ***Alberta PowerLine***

We continued construction on the approximately 500 km Fort McMurray West 500-kV Project. Third quarter 2018 capital investment of \$104 million was mainly due to tower foundation installation, tower assembly and line stringing, which are proceeding ahead of schedule. The target energization date of June 2019 remains on track.





## REVENUES

Pipelines & Liquids revenues of \$287 million in the third quarter and \$1,087 million in the first nine months of 2018 were \$43 million and \$96 million lower than the same periods in 2017. Lower revenues were mainly due to lower flow-through revenues primarily in natural gas distribution for third party transmission rate recovery from customers as well as the impact of PBR rate rebasing in natural gas distribution.

## ADJUSTED EARNINGS

(\$ millions)	Three Months Ended September 30			Nine Months Ended September 30		
	2018	2017	Change	2018	2017	Change
<b>Regulated Pipelines &amp; Liquids</b>						
Natural Gas Distribution	(17)	(7)	(10)	46	84	(38)
Natural Gas Transmission	17	16	1	53	49	4
International Natural Gas Distribution	15	13	2	43	42	1
<b>Total Regulated Pipelines &amp; Liquids Adjusted Earnings</b>	<b>15</b>	22	(7)	<b>142</b>	175	(33)
<b>Non-regulated Pipelines &amp; Liquids</b>						
Storage & Industrial Water	2	2	-	3	4	(1)
<b>Total Pipelines &amp; Liquids Adjusted Earnings</b>	<b>17</b>	24	(7)	<b>145</b>	179	(34)

Pipelines & Liquids earnings of \$17 million in the third quarter and \$145 million in the first nine months of 2018 were \$7 million and \$34 million lower than the same periods in 2017. Lower earnings were mainly due to rate rebasing under Alberta's regulated model in natural gas distribution, partially offset by growth in rate base across our Regulated Pipelines & Liquids businesses.

Detailed information about the activities and financial results of Pipelines & Liquid's businesses is provided in the following sections.

## REGULATED PIPELINES & LIQUIDS

### Natural Gas Distribution

Our natural gas distribution activities throughout Alberta and in the Lloydminster area of Saskatchewan are conducted by ATCO Gas. It services municipal, residential, business and industrial customers.

Our natural gas distribution business earnings in the third quarter and first nine months of 2018 were \$10 million and \$38 million lower than the same periods in 2017. Lower earnings were mainly due to the impact of operating cost reduction initiatives over the first generation PBR period flowing into customer rates under the 2018 to 2022 second generation PBR framework. The lower earnings from PBR rate rebasing were partially offset by earnings from growth in rate base and additional ROE due to the efficiency carry-over mechanism incentive granted to distribution utilities in the first two years of the second generation PBR for demonstrating superior cost savings in the prior PBR period.

## **Natural Gas Transmission**

Our natural gas transmission activities in Alberta are conducted by ATCO Pipelines. This business receives natural gas on its pipeline system from various gas processing plants as well as from other natural gas transmission systems and transports it to end users within the province or to other pipeline systems, primarily for export out of the province.

Our natural gas transmission business earned \$17 million in the third quarter and \$53 million in the first nine months of 2018, \$1 million and \$4 million higher compared to the same periods in 2017. Higher earnings were mainly due to continued growth in rate base.

## **International Natural Gas Distribution**

Our international natural gas distribution activities are conducted by ATCO Gas Australia. It is a regulated provider of natural gas distribution services in Western Australia, serving metropolitan Perth and surrounding regions.

Our international natural gas distribution business earned \$15 million in the third quarter and \$43 million in the first nine months of 2018, \$2 million and \$1 million higher than the same periods in 2017. Higher earnings were mainly due to continued rate base growth.

## **NON-REGULATED PIPELINES & LIQUIDS**

### **Storage & Industrial Water**

Our industrial water services and non-regulated natural gas and hydrocarbon storage, and transmission activities are conducted by ATCO Energy Solutions.

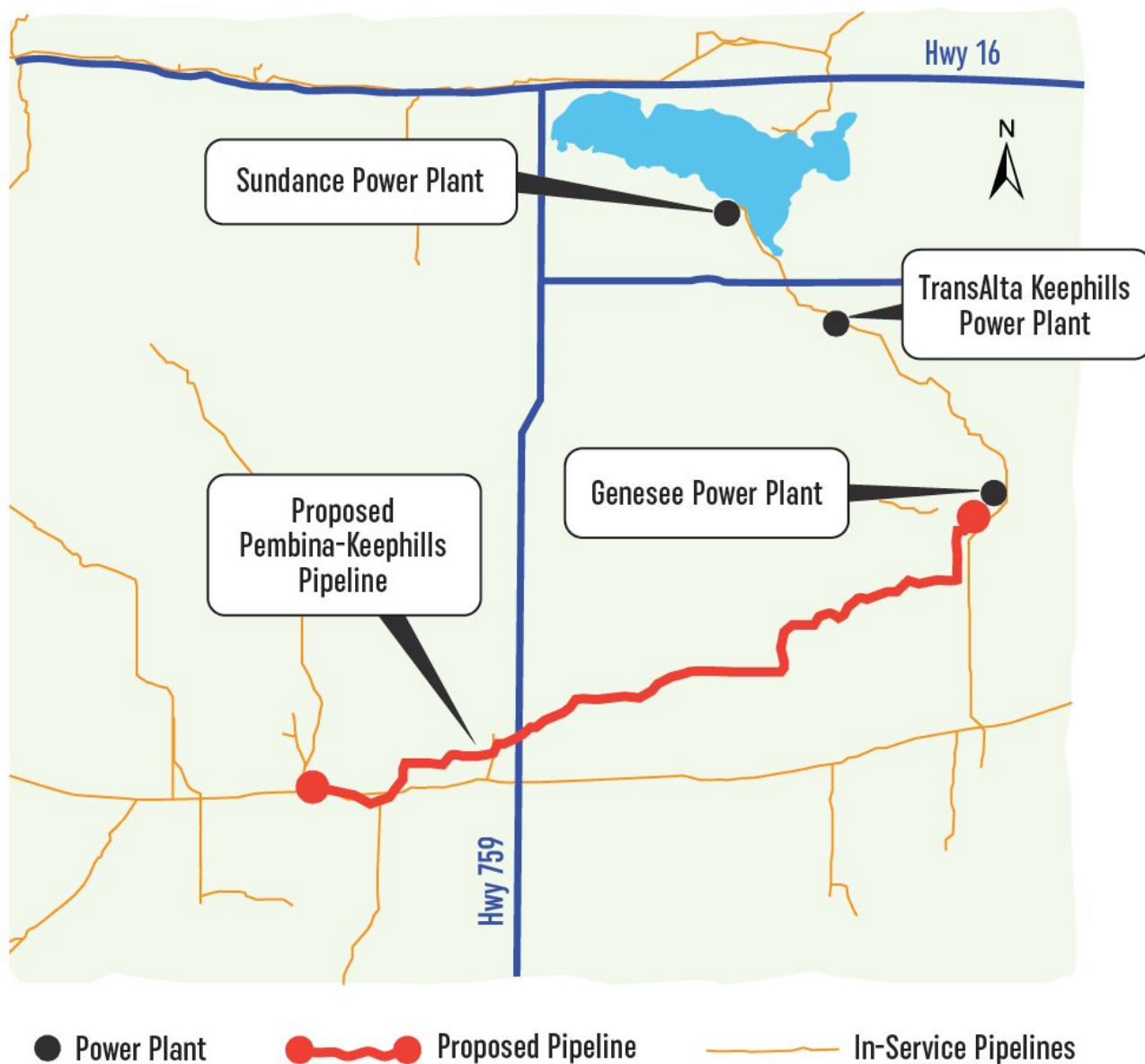
Adjusted earnings from our storage & industrial water business in the third quarter were comparable to the same period in 2017. Earnings in the first nine months of 2018, were \$1 million lower than the same period in 2018. Higher earnings for hydrocarbon storage services were offset by lower earnings largely due to the timing and demand of natural gas storage services and lower contributions from ancillary services.

**PIPELINES & LIQUIDS RECENT DEVELOPMENTS**

***Pembina-Keephills Project***

The Pembina-Keephills project is a 59-km high-pressure natural gas pipeline located approximately 80 km southwest of Edmonton, Alberta. The project directly supports coal-to-gas conversion of power producers in the Genesee and surrounding areas of Alberta with the capacity to deliver up to 550 TJ per day. The pipeline will supply natural gas to the Genesee generating station and has capacity to support the forecast demands of other power producers in the area. A facility application was filed with the AUC in the third quarter of 2018 with an expected decision in the fourth quarter of 2018. Construction is expected to start in the fourth quarter 2018 and be complete by the fourth quarter of 2019. The initial estimated cost to construct this project is \$150 million and is included on our three year capital investment plan.

## Pembina-Keephills Natural Gas Pipeline Project



# CORPORATE & OTHER

Our Corporate & Other segment includes Retail Energy through ATCOenergy, launched in 2016 to provide retail electricity and natural gas services in Alberta. Corporate & Other also includes our global corporate head office in Calgary, Canada and our Australia corporate head office in Perth, Australia and CU Inc, and Canadian Utilities preferred share dividend expenses.

Including intersegment eliminations, Canadian Utilities Corporate & Other adjusted earnings in the third quarter of 2018 were \$1 million lower than the same period in 2017, mainly due to higher ATCOenergy marketing costs to increase the customer base. Canadian Utilities Corporate and Other adjusted earnings for the first nine months of 2018 was \$8 million lower than the same periods in 2017, mainly due to higher salaries and wages expenses and the timing of certain other expenses as well as forgone earnings from the sale of the 24.5 per cent interest in Structures & Logistics to ATCO which was completed on December 31, 2017.

# REGULATORY DEVELOPMENTS

## **GENERIC COST OF CAPITAL DECISION (2018-2020)**

In August 2018, the Alberta Utilities Commission (AUC) issued a decision approving the Return on Equity (ROE) of 8.5 per cent and capital structure of 37 per cent equity for the 2018, 2019 and 2020 periods for all Alberta utilities. This decision presented no change to the 2018 interim approved ROE and the capital structure. Of note, the AUC indicated that it intends to explore the possibility of returning to a formula-based approach to cost of capital matters in the future via a separate proceeding and will notify parties of that process in due course.

## **PBR RE-OPENER**

In June 2018, the AUC initiated a process for electricity distribution and natural gas distribution as the re-opener clause was triggered by both utilities in 2017, the final year of the first generation PBR plan. The PBR re-opener thresholds are triggered if a utility's earnings are +/- 500 bps from the approved ROE in one year or +/- 300 bps from approved ROE in two consecutive years. The AUC has determined that it will proceed with a two-phase process. Within the first phase of the proceeding, the Commission will determine whether a re-opener of the utilities' 2013 to 2017 plans is warranted, and if warranted, it will outline the scope of the second phase.

Electricity distribution and natural gas distribution have filed a submission for the first phase stating that the higher earnings were a direct result of management's response to the incentive to implement efficiency improvements and not due to a flaw in the PBR framework.

## **ATCO ELECTRIC 2018-2019 GENERAL TARIFF APPLICATION (GTA)**

In June 2017, electric transmission filed a GTA for its operations for 2018 and 2019. In September 2018, electric transmission filed an update to its application as directed by the AUC. The September 2018 application update incorporated, among other things, achieved operating cost efficiencies and resulted in a reduction to the originally applied-for revenues. Due to additional process steps, as directed by the AUC, a decision is now expected in the second quarter of 2019. If decision approves all the aspects of the GTA as filed, the favorable earnings impact for 2018 would be an additional \$13 million and would be recognized into 2019 adjusted earnings on receipt of the decision.

## **ATCO PIPELINES 2019-2020 GENERAL RATE APPLICATION (GRA)**

In July 2018, natural gas transmission filed a GRA for 2019 and 2020. The application requests, among other things, additional revenues due to rate base growth driven by capital expenditures, such as the Pembina-Keephills Pipeline project, and operations and maintenance expenditures. A decision from the AUC is expected in the second quarter 2019.

## **ATCO GAS AUSTRALIA ACCESS ARRANGEMENT**

International natural gas distribution submitted Access Arrangement 5 (AA5) to the Economic Regulatory Authority (ERA) on August 31, 2018. The ERA is expected to deliver a draft AA5 decision by the end of the first quarter of 2019 and we will have an opportunity to respond to the draft decision. A final ERA decision on AA5 is expected in the third quarter of 2019. The tariffs included in the final decision will be applicable as of January 1, 2020 until December 31, 2024.

# SUSTAINABILITY, CLIMATE CHANGE AND THE ENVIRONMENT

We believe that reducing our environmental impact is integral to the pursuit of operational excellence and long-term sustainable growth. Our success depends on our ability to operate in a responsible and sustainable manner, today and in the future.

## SUSTAINABILITY REPORTING

ATCO publishes an annual Sustainability Report focused on key material topics including:

- Energy Stewardship: access and affordability, security and reliability, and customer satisfaction,
- Environmental Stewardship: climate change and energy use, and environmental compliance,
- Safety: employee health and safety, public safety, and emergency preparedness, and
- Community and Indigenous Relations.

The 2017 Sustainability Report is available on our website, at [www.canadianutilities.com](http://www.canadianutilities.com).

## CLIMATE CHANGE AND THE ENVIRONMENT

### *Phasing in of Renewable Electricity*

On October 2, 2018 the Government of Alberta announced the Request for Proposal (RFP) for a new solar energy procurement process which replaced the Negotiated Request for Proposal (NRFP) program cancelled in February 2018. The new solar procurement will be for 135,000 MWh per year for 20 years. The successful proponents are expected to be announced in early 2019.

We have 75 MWs of potential solar projects located near Three Hills and Drumheller, Alberta, including the 25 MW Kneehill Solar Generation Facility Project, where Canadian Utilities and Samsung are proposing to build and operate a 25 MW solar power generation facility. Our 75 MWs of potential solar projects could generate more than 135,000 MWhs per year of renewable electricity, depending on final technical design. We will continue to look for opportunities to advance our solar projects either through this Government of Alberta procurement process or through other long-term contracts.

# OTHER EXPENSES AND INCOME

A financial summary of other consolidated expenses and income items for the third quarter 2018 and 2017 is given below. These amounts are presented in accordance with IFRS accounting standards. They have not been adjusted for the timing of revenues and expenses associated with rate-regulated activities and other items that are not in the normal course of business.

(\$ millions)	Three Months Ended September 30			Nine Months Ended September 30		
	2018	2017 <sup>(1)</sup> (restated)	Change	2018	2017 <sup>(1)</sup> (restated)	Change
Operating costs	404	406	(2)	1,444	1,302	142
Service concession arrangement costs	104	146	(42)	620	324	296
Gain on sale of operation	–	–	–	–	30	(30)
Proceeds from termination of Power Purchase Arrangement	62	–	62	62	–	62
Earnings from investment in joint ventures	7	4	3	19	14	5
Depreciation and amortization	158	147	11	491	443	48
Net finance costs	115	104	11	344	303	41
Income taxes	74	36	38	141	133	8

(1) These numbers have been restated to account for the impact of IFRS 15. Additional detail on IFRS 15 is discussed in the Other Financial Information section of this MD&A.

## OPERATING COSTS

Operating costs, which are total costs and expenses less service concession arrangement costs and depreciation and amortization decreased by \$2 million in the third quarter of 2018 when compared to the same period in 2017. Lower operating costs were mainly due to higher unrealized gains on mark-to-market forward commodity contracts for the Independent Power Plants.

In the first nine months of 2018, operating costs increased by \$142 million when compared to the same period in 2017. Increased costs were mainly due to higher salaries and wages resulting from severance payments, and planned maintenance expenses partially offset by unrealized gains on mark-to-market forward commodity contracts for the Independent Power Plants.

## SERVICE CONCESSION ARRANGEMENT COSTS

Service concession arrangement costs in the third quarter and first nine months of 2018 are costs Alberta PowerLine has recorded on third party construction activities for the Fort McMurray West 500-kV Project.

## GAIN ON SALE OF OPERATION

Gain on sale of operation decreased by \$30 million in the first nine months of 2018 when compared to the same period in 2017. In 2017, we sold our 100 per cent investment in ATCO Real Estate Holdings Ltd, resulting in a gain of \$30 million.

## PROCEEDS FROM TERMINATION OF POWER PURCHASE ARRANGEMENT

Effective September 30, 2018, the Battle River unit 5 PPA was terminated by the Balancing Pool and dispatch control was returned to Canadian Utilities. Canadian Utilities received a \$62 million payment from the Balancing Pool.

### **EARNINGS FROM INVESTMENT IN JOINT VENTURES**

Earnings from investment in joint ventures is mainly comprised of our ownership position in several electricity generation plants and the Strathcona Storage Limited Partnership which operates hydrocarbon storage facilities near Fort Saskatchewan, Alberta.

Earnings increased by \$3 million in the third quarter and \$5 million in the first nine months of 2018 when compared to the same periods in 2017, mainly due to higher earnings contributions from the hydrocarbon storage facilities.

### **DEPRECIATION AND AMORTIZATION**

In the third quarter and first nine months of 2018, depreciation, amortization and impairment expense was \$11 million and \$48 million higher compared to the same periods in 2017. This increase was mainly due to the ongoing capital investment program in our Regulated Utilities

### **NET FINANCE COSTS**

Net finance costs increased by \$11 million and \$41 million in the third quarter and first nine months of 2018 when compared to the same periods in 2017, mainly as a result of incremental debt issued to fund the ongoing capital investment program in our Regulated Utilities and Alberta PowerLine's project financing in October 2017.

### **INCOME TAXES**

Income taxes increased by \$38 million in the third quarter when compared to the same period in 2017 mainly due to higher earnings before income taxes.

Income taxes increased by \$8 million in the first nine months of 2018 when compared to the same period in 2017 mainly due to international financing.



# LIQUIDITY AND CAPITAL RESOURCES

Our financial position is supported by Regulated Utility and long-term contracted operations. Our business strategies, funding of operations, and planned future growth are supported by maintaining strong investment grade credit ratings and access to capital markets at competitive rates. Primary sources of capital are cash flow from operations and the debt and preferred share capital markets. An additional source of capital is the Class A non-voting shares the Company issues under its Dividend Reinvestment Plan (DRIP).

We consider it prudent to maintain enough liquidity to fund approximately one full year of cash requirements to preserve strong financial flexibility. Liquidity is generated by cash flow from operations and is supported by appropriate levels of cash and available committed credit facilities.

## CREDIT RATINGS

Credit ratings are important to the Company's financing costs and ability to raise funds. The Company intends to maintain strong investment grade credit ratings in order to provide efficient and cost-effective access to funds required for operations and growth.

On July 13, 2018, Dominion Bond Rating Service affirmed its 'A (high)' long-term corporate credit rating and stable outlook on Canadian Utilities' subsidiary CU Inc. On August 10, 2018, Dominion Bond Rating Service affirmed its 'A' long-term corporate credit rating and stable outlook on Canadian Utilities Limited.

On September 21, 2018, S&P Global Ratings affirmed its 'BBB+' long-term issuer credit rating and stable outlook on Canadian Utilities Limited subsidiary ATCO Gas Australia LP. On September 27, 2018, S&P Global Ratings affirmed its 'A-' long-term issuer credit rating and stable outlook on Canadian Utilities Limited and its subsidiary CU Inc.

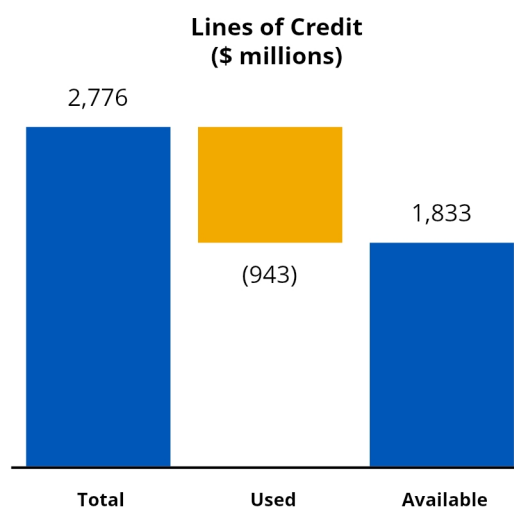
## LINES OF CREDIT

At September 30, 2018, Canadian Utilities and its subsidiaries had the following lines of credit.

<i>(\$ millions)</i>	<b>Total</b>	<b>Used</b>	<b>Available</b>
Long-term committed	<b>2,223</b>	626	1,597
Uncommitted	<b>553</b>	317	236
<b>Total</b>	<b>2,776</b>	943	1,833

Of the \$2,776 million in total credit lines, \$553 million was in the form of uncommitted credit facilities with no set maturity date. The other \$2,223 million in credit lines were committed, with maturities between 2019 and 2023, and may be extended at the option of the lenders.

Of the \$943 million credit line usage, \$376 million was related to the ATCO Gas Australia, with the majority of the remaining usage pertaining to the issuance of letters of credit. Long-term committed credit lines are used to satisfy all of ATCO Gas Australia term debt financing needs.



## CONSOLIDATED CASH FLOW

At September 30, 2018, the Company's cash position was \$134 million, a decrease of \$284 million compared to December 31, 2017. The decrease was mainly due to cash funding of capital investment during the quarter, partially offset by earnings for the period.

### Funds Generated by Operations

Funds generated by operations were \$501 million in the third quarter and \$1,322 million in the first nine months of 2018, \$102 million and \$11 million higher than the same periods in 2017. The increase was mainly due to higher cash earnings from the termination of the Battle River unit 5 PPA, as well as improved market conditions for Independent Power Plants.

### Cash Used for Capital Investment

Cash used for capital investment was \$385 million in the third quarter of 2018, \$89 million lower than the same period in 2017. Lower capital spending was mainly due to decreased spending in Alberta Powerline, and in gas distribution and transmission.

Cash used for capital investment was \$1,571 million in the first nine months of 2018, \$414 million higher than the same periods in 2017. Higher capital spending was mainly due to increased spending in Alberta Powerline, and the acquisition of the Mexico hydroelectric facility completed in the first quarter of 2018, offset by lower spending in gas distribution and transmission.

Capital investment for the third quarter of 2018 and 2017 is shown in the table below.

(\$ millions)	Three Months Ended September 30			Nine Months Ended September 30		
	2018	2017	Change	2018	2017	Change
<b>Electricity</b>						
Electricity Distribution	58	55	3	164	161	3
Electricity Transmission	39	46	(7)	159	128	31
Electricity Generation	9	5	4	141	14	127
Alberta PowerLine	104	146	(42)	620	324	296
<b>Total Electricity</b>	<b>210</b>	<b>252</b>	<b>(42)</b>	<b>1,084</b>	<b>627</b>	<b>457</b>
<b>Pipelines &amp; Liquids</b>						
Natural Gas Distribution	75	106	(31)	210	259	(49)
Natural Gas Transmission	63	88	(25)	174	188	(14)
International Natural Gas Distribution	24	22	2	69	65	4
International Natural Gas Transmission and Storage & Industrial Water	7	6	1	21	16	5
<b>Total Pipelines &amp; Liquids</b>	<b>169</b>	<b>222</b>	<b>(53)</b>	<b>474</b>	<b>528</b>	<b>(54)</b>
<b>Corporate &amp; Other</b>	<b>6</b>	<b>-</b>	<b>6</b>	<b>13</b>	<b>2</b>	<b>11</b>
<b>Canadian Utilities Total</b> <sup>(1)(2)</sup>	<b>385</b>	<b>474</b>	<b>(89)</b>	<b>1,571</b>	<b>1,157</b>	<b>414</b>

(1) Includes capital expenditures in joint ventures of \$7 million and \$15 million (2017 - \$9 million and \$11 million) for the third quarter and first nine months of 2018.

(2) Includes additions to property, plant and equipment, intangibles and \$6 million and \$16 million (2017 - \$5 million and \$15 million) of interest capitalized during construction for the third quarter and first nine months of 2018.

## **Base Shelf Prospectuses**

### ***CU Inc. Debentures***

On June 11, 2018, CU Inc. filed a base shelf prospectus that permits it to issue up to an aggregate of \$1.5 billion of debentures over the 25-month life of the prospectus. No debentures have been issued to date under this base shelf prospectus.

### ***Canadian Utilities Debt Securities and Preferred Shares***

On June 11, 2018, Canadian Utilities filed a base shelf prospectus that permits it to issue up to an aggregate of \$2 billion of debt securities and preferred shares over the 25-month life of the prospectus. No debt securities or preferred shares have been issued to date under this base shelf prospectus.

### **ATCO Gas Australia Refinancing**

In July 2018, ATCO Gas Australia completed the refinancing of A\$275 million and A\$450 million in committed credit lines, extending the maturities to 2021 and 2023.

## **Dividends and Common Shares**

We have increased our common share dividend each year since 1972, a 46 year track record. Dividends paid to Class A and Class B share owners totaled \$90 million in the third quarter and \$273 million in the first nine months of 2018.

On October 11, 2018, the Board of Directors declared a fourth quarter dividend of 39.33 cents per share. The payment of any dividend is at the discretion of the Board of Directors and depends on our financial condition and other factors.



**46 year  
track record of  
increasing  
common  
share dividends**

### **Canadian Utilities Dividend Reinvestment Plan**

In the third quarter of 2018, Canadian Utilities issued 514,300 (2017 - 367,065) Class A non-voting shares under its DRIP in lieu of cash dividend payments of \$16 million (2017 - \$14 million).

In the first nine months of 2018, Canadian Utilities issued 1,494,809 (2017 - 2,021,711) Class A non-voting shares under its DRIP in lieu of cash dividend payments of \$47 million (2017 - \$76 million).

# SHARE CAPITAL

Canadian Utilities' equity securities consist of Class A shares and Class B shares.

At October 23, 2018, we had outstanding 198,790,884 Class A shares, 73,844,980 Class B shares, and options to purchase 802,150 Class A shares.

## **CLASS A NON-VOTING SHARES AND CLASS B COMMON SHARES**

Class A and Class B share owners are entitled to share equally, on a share for share basis, in all dividends the Company declares on either of such classes of shares as well as in the Company's remaining property on dissolution. Class B share owners are entitled to vote and to exchange at any time each share held for one Class A share.

If a take-over bid is made for the Class B shares and if it would result in the offeror owning more than 50 per cent of the outstanding Class B shares (excluding any Class B shares acquired upon conversion of Class A shares), the Class A share owners are entitled, for the duration of the take-over bid, to exchange their Class A shares for Class B shares and to tender the newly exchanged Class B shares to the take-over bid. Such right of exchange and tender is conditional on completion of the applicable take-over bid.

In addition, Class A share owners are entitled to exchange their shares for Class B shares if ATCO Ltd., the Company's controlling share owner, ceases to own or control, directly or indirectly, more than 10,000,000 of the issued and outstanding Class B shares. In either case, each Class A share is exchangeable for one Class B share, subject to changes in the exchange ratio for certain events such as a stock split or rights offering.

Of the 12,800,000 Class A shares authorized for grant of options under our stock option plan, 5,141,950 Class A shares were available for issuance at September 30, 2018. Options may be granted to officers and key employees of the Company and its subsidiaries at an exercise price equal to the weighted average of the trading price of the shares on the Toronto Stock Exchange for the five trading days immediately preceding the grant date. The vesting provisions and exercise period (which cannot exceed 10 years) are determined at the time of grant.

# QUARTERLY INFORMATION

The following table shows financial information for the eight quarters ended December 31, 2016 through September 30, 2018.

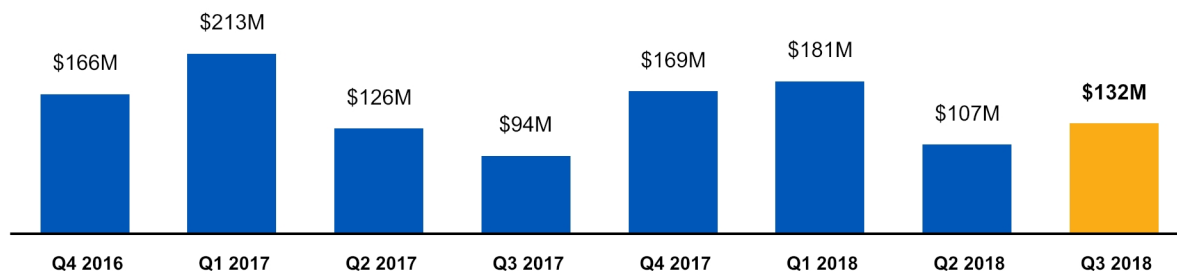
<i>(\$ millions, except for per share data)</i>	Q4 2017 <sup>(1)</sup> (restated)	Q1 2018	Q2 2018	Q3 2018
Revenues	1,208	1,385	967	<b>990</b>
Earnings (loss) attributable to equity owners of the Company	102	179	(3)	<b>202</b>
Earnings (loss) attributable to Class A and B shares	85	162	(19)	<b>185</b>
Earnings per Class A and Class B share (\$ per share)	0.32	0.60	(0.07)	<b>0.68</b>
Diluted earnings per Class A and Class B share (\$ per share)	0.32	0.60	(0.07)	<b>0.68</b>
Adjusted earnings per share per Class A and Class B share (\$)	0.63	0.67	0.39	<b>0.49</b>
Adjusted earnings				
Electricity	95	97	100	<b>134</b>
Pipelines & Liquids	94	101	27	<b>17</b>
Corporate & Other and Intersegment Eliminations	(20)	(17)	(20)	<b>(19)</b>
<b>Total adjusted earnings</b>	<b>169</b>	<b>181</b>	<b>107</b>	<b>132</b>

<i>(\$ millions, except for per share data)</i>	Q4 2016	Q1 2017 <sup>(1)</sup> (restated)	Q2 2017 <sup>(1)</sup> (restated)	Q3 2017 <sup>(1)</sup> (restated)
Revenues	1,014	1,005	942	930
Earnings attributable to equity owners of the Company	196	228	90	94
Earnings attributable to Class A and Class B shares	182	211	73	78
Earnings per Class A and Class B share (\$ per share)	0.67	0.78	0.27	0.29
Diluted earnings per Class A and Class B share (\$ per share)	0.67	0.78	0.27	0.29
Adjusted earnings per share per Class A and Class B share (\$)	0.62	0.79	0.47	0.35
Adjusted earnings				
Electricity	111	116	98	88
Pipelines & Liquids	81	112	43	24
Corporate & Other and Intersegment Eliminations	(26)	(15)	(15)	(18)
<b>Total adjusted earnings</b>	<b>166</b>	<b>213</b>	<b>126</b>	<b>94</b>

(1) These numbers have been restated to account for the impact of IFRS 15. Additional detail on IFRS 15 is discussed in the Other Financial Information section of this MD&A.

## Adjusted Earnings

Our financial results for the previous eight quarters reflect continued growth and regulatory decisions in our Regulated Utility operations as well as fluctuating commodity prices in electricity generation and sales, and natural gas storage operations. Interim results will vary due to the seasonal nature of demand for electricity and natural gas, the timing of utility regulatory decisions and the cyclical demand for workforce housing and space rental products and services.



## Electricity

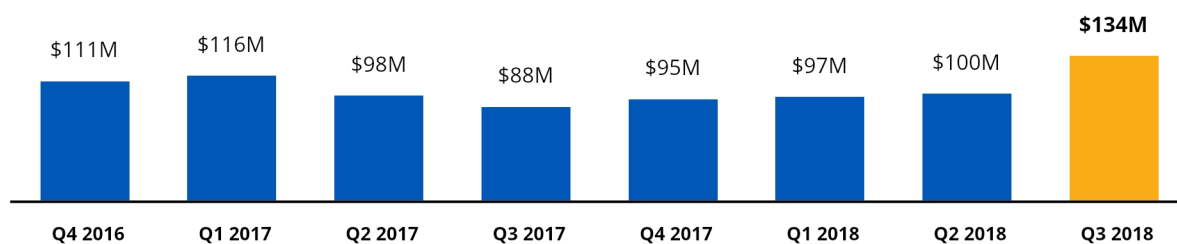
Electricity adjusted earnings are impacted by the timing of certain major regulatory decisions, and Alberta Power Pool pricing and spark spreads.

In 2017, higher first quarter earnings were mainly due to continued capital investment and rate base growth within Regulated Electricity and lower operating costs. Lower second quarter earnings were mainly due to the timing of operating and other costs in electric distribution, and the impact of the 2015 to 2017 GTA Compliance decision in electric transmission. Third quarter earnings were lower mainly due to the impact of the 2013 to 2014 Deferral Accounts decision in electric transmission. Fourth quarter earnings were impacted by lower contributions in our electricity generation business from forward sales and increased business development expenses.

In the first quarter of 2018, our regulated utility earnings were impacted by rate rebasing under Alberta's regulated model in electricity distribution and lower electricity transmission interim rates approved by the AUC. Lower earnings in our Independent Power Plants due to lower realized forward sales and minor plants outage costs were partially offset by higher earnings from Alberta PowerLine and Thermal PPAs.

In the second quarter of 2018, higher earnings were mainly due to improved market conditions for Independent Power Plants and higher recognition of availability incentives in the Thermal PPA Plants, partially offset by rate rebasing under Alberta's regulated model in electricity distribution and lower electricity transmission interim rates approved by the AUC.

In the third quarter of 2018, earnings increased primarily due to the completion of performance obligations and additional availability incentive earnings which resulted from the Battle River unit 5 PPA termination, and improved market conditions for Independent Power Plants, partially offset by lower earnings from rate rebasing under Alberta's regulated model in electricity distribution, and lower earnings from lower scheduled construction activity at Alberta PowerLine.



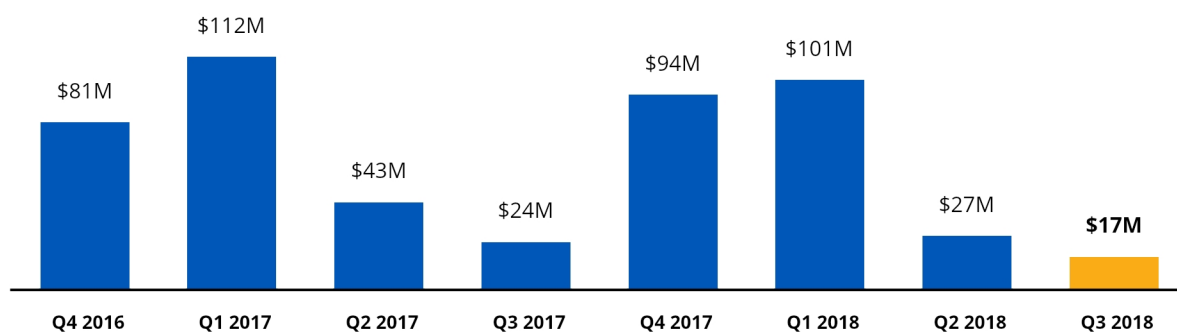
## Pipelines & Liquids

Pipelines & Liquids' adjusted earnings are impacted by the timing of certain major regulatory decisions, seasonality, and demand for hydrocarbon and natural gas storage and water services.

In the first quarter of 2017, increased earnings were mainly due to continued capital investment and rate base growth. Earnings in the second quarter of 2017 were impacted by lower seasonal demand in our natural gas distribution business. In the third quarter of 2017, lower earnings were impacted by inflation adjustments to rates in our international natural gas distribution business. Higher earnings in the fourth quarter of 2017 were primarily a result of a higher rate base and an increased number of customers.

In the first quarter of 2018, higher seasonal demand and growth in rate base across the Pipelines & Liquids regulated utilities were partially offset by lower earnings in natural gas distribution mainly due to the impact of rate rebasing under Alberta's regulated model.

In the second and third quarters of 2018, lower earnings were mainly due to lower seasonal demand and the impact of rate rebasing under Alberta's regulated model in natural gas distribution, partially offset by growth in rate base across our Regulated Pipelines & Liquids businesses.



## Earnings attributable to equity owners of the Company

Earnings attributable to equity owners of the Company includes timing adjustments related to rate-regulated activities and unrealized gains or losses on mark-to-market forward commodity contracts. They also include one-time gains and losses, significant impairments, restructuring charges and other items that are not in the normal course of business or a result of day-to-day operations recorded at various times over the past eight quarters. These items are excluded from adjusted earnings and are highlighted below:

- In the fourth quarter of 2017, Structures & Logistics recognized an impairment relating to workforce housing assets in Canada and space rental assets in the U.S. Structures & Logistics determined these assets were impaired due to a reduction in utilization, sustained decreases in key commodity prices as well as a significant reduction in the capital expenditure programs of key customers. The Company's 24.5 per cent share of the impairment decreased equity earnings by \$7 million in the Corporate & Other segment.
- In the second quarter of 2018, restructuring and other costs not in the normal course of business of \$60 million were recorded. These costs mainly relate to staff reductions and associated severance costs, as well as costs related to decisions to discontinue certain projects that no longer represent long-term strategic value to the Company.
- In the third quarter of 2018, the Battle River unit 5 PPA was terminated by the Balancing Pool and dispatch control was returned to Canadian Utilities. Canadian Utilities received a \$62 million payment (\$45 million after-tax) from the Balancing Pool, the amount of which Canadian Utilities is disputing. The payment has been recorded as proceeds from termination of PPA in the statement of earnings for the three and nine months ended September 30, 2018. Additional Battle River generating facility coal-related costs and Asset Retirement Obligations of \$9 million were recorded. These one-time receipts and costs in the net amount of \$36 million were excluded from adjusted earnings.

# NON-GAAP AND ADDITIONAL GAAP MEASURES

Adjusted earnings are defined as earnings attributable to equity owners of the Company after adjusting for the timing of revenues and expenses associated with rate-regulated activities, dividends on equity preferred shares of the Company, and unrealized gains or losses on mark-to-market forward commodity contracts. Adjusted earnings also exclude one-time gains and losses, significant impairments, and items that are not in the normal course of business or a result of day-to-day operations.

Adjusted earnings present earnings from rate-regulated activities on the same basis as was used prior to adopting IFRS - that basis being the U.S. accounting principles for rate-regulated activities. Management's view is that adjusted earnings allow for a more effective analysis of operating performance and trends. A reconciliation of adjusted earnings to earnings attributable to equity owners of the Company is presented in this MD&A. Adjusted earnings is an additional GAAP measure presented in Note 5 of the unaudited interim consolidated financial statements.

Adjusted earnings per Class A and Class B share is calculated by dividing adjusted earnings by the weighted average number of shares outstanding for the period.

Funds generated by operations is defined as cash flow from operations before changes in non-cash working capital and change in receivable under service concession arrangement. In management's opinion, funds generated by operations is a significant performance indicator of the Company's ability to generate cash during a period to fund capital expenditures. Funds generated by operations does not have any standardized meaning under IFRS and might not be comparable to similar measures presented by other companies. A reconciliation of funds generated by operations to cash flows from operating activities is presented in this MD&A.

Capital investment is defined as cash used for capital expenditures, business combinations, service concession arrangements, cash used in the Company's proportional share of capital expenditures in joint ventures, and cash used for equity investment in associate companies. In management's opinion, capital investment reflects the Company's total cash investment in assets. Capital expenditures includes additions to property, plant and equipment and intangibles as well as interest capitalized during construction. A reconciliation of capital investments to capital expenditures is presented in this MD&A.



# RECONCILIATION OF ADJUSTED EARNINGS TO EARNINGS ATTRIBUTABLE TO EQUITY OWNERS OF THE COMPANY

Adjusted earnings are earnings attributable to equity owners of the Company after adjusting for the timing of revenues and expenses associated with rate-regulated activities, dividends on equity preferred shares of the Company, and unrealized gains or losses on mark-to-market forward commodity contracts. Adjusted earnings also exclude one-time gains and losses, significant impairments, and items that are not in the normal course of business or a result of day-to-day operations.

Adjusted earnings are a key measure of segment earnings that management uses to assess segment performance and allocate resources. It is management's view that adjusted earnings allow a better assessment of the economics of rate regulation in Canada and Australia than IFRS earnings.

	Three Months Ended September 30				
(\$ millions)					
2018					
2017 (restated) <sup>(1)</sup>	Electricity	Pipelines & Liquids	Corporate & Other	Intersegment Eliminations	Consolidated
Revenues	<b>688</b>	<b>287</b>	<b>36</b>	<b>(21)</b>	<b>990</b>
	598	330	19	(17)	930
Adjusted earnings	<b>134</b>	<b>17</b>	<b>(19)</b>	<b>-</b>	<b>132</b>
	88	24	(18)	-	94
Proceeds From Termination of PPA	<b>36</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>36</b>
	-	-	-	-	-
Unrealized gains (losses) on mark-to-market forward commodity contracts	<b>35</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>35</b>
	(6)	-	-	-	(6)
Rate-regulated activities	<b>(3)</b>	<b>(17)</b>	<b>-</b>	<b>1</b>	<b>(19)</b>
	(19)	7	-	2	(10)
Dividends on equity preferred shares of Canadian Utilities Limited	<b>1</b>	<b>1</b>	<b>15</b>	<b>-</b>	<b>17</b>
	1	-	15	-	16
Other	<b>-</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>1</b>
	-	-	-	-	-
Earnings (loss) attributable to equity owners of the Company	<b>203</b>	<b>2</b>	<b>(4)</b>	<b>1</b>	<b>202</b>
	64	31	(3)	2	94

	Nine Months Ended September 30				
(\$ millions)					
2018					
2017 (restated) <sup>(1)</sup>	Electricity	Pipelines & Liquids	Corporate & Other	Intersegment Eliminations	Consolidated
Revenues	2,221	1,087	112	(78)	3,342
	1,693	1,183	65	(64)	2,877
Adjusted earnings	331	145	(56)	–	420
	302	179	(48)	–	433
Gain on sale of operation	–	–	–	–	–
	–	–	30	–	30
Proceeds From Termination of PPA	36	–	–	–	36
	–	–	–	–	–
Restructuring and other costs	(36)	(19)	(5)	–	(60)
	–	–	–	–	–
Unrealized gains (losses) on mark-to-market forward commodity contracts	29	–	–	–	29
	(37)	–	–	–	(37)
Rate-regulated activities	(69)	(30)	–	3	(96)
	(80)	9	–	4	(67)
Dividends on equity preferred shares of Canadian Utilities Limited	3	1	46	–	50
	2	1	47	–	50
Other	–	(1)	–	–	(1)
	–	3	–	–	3
Earnings (loss) attributable to equity owners of the Company	294	96	(15)	3	378
	187	192	29	4	412

(1) These numbers have been restated to account for the impact of IFRS 15. Additional detail on IFRS 15 is discussed in the Other Financial Information section of this MD&A.

### PROCEEDS FROM TERMINATION OF PPA

Effective September 30, 2018, the Battle River unit 5 PPA was terminated by the Balancing Pool and dispatch control was returned to Canadian Utilities. Canadian Utilities received a \$62 million payment (\$45 million after-tax) from the Balancing Pool, the amount of which Canadian Utilities is disputing. The payment has been recorded as proceeds from termination of PPA in the statement of earnings for the three and nine months ended September 30, 2018. Additional Battle River generating facility coal-related costs and Asset Retirement Obligations of \$9 million were recorded. These one-time receipts and costs in the net amount of \$36 million were excluded from adjusted earnings.

### RESTRUCTURING AND OTHER COSTS

In the second quarter of 2018, restructuring and other costs not in the normal course of business of \$60 million after tax were recorded. These costs mainly relate to staff reductions and associated severance costs, as well as costs related to decisions to discontinue certain projects that no longer represent long-term strategic value to the Company.

### GAIN ON SALE OF OPERATION

In January 2017, Canadian Utilities sold its 100 per cent investment in ATCO Real Estate Holdings Ltd. to ATCO Ltd. for cash proceeds of \$47 million, which resulted in a gain of \$30 million. The proceeds were deployed for continued capital investment, to repay indebtedness, and for other general corporate purposes.

## UNREALIZED GAINS (LOSSES) ON MARK-TO-MARKET FORWARD COMMODITY CONTRACTS

The Company enters into forward contracts in order to optimize available merchant capacity and manage exposure to electricity market price movements for its Independent Power Plants. The forward contracts are measured at fair value. Unrealized gains and losses due to changes in the fair value of the forward contracts are recognized in earnings where hedge accounting is not applied. The CODM believes that removal of the unrealized gains or losses on mark-to-market forward commodity contracts provides a better representation of operating results for the Company's Independent Power Plants. Realized gains or losses are recognized in adjusted earnings when the commodity contracts are settled.

## RATE-REGULATED ACTIVITIES

ATCO Electric and its subsidiaries, ATCO Electric Yukon, Northland Utilities (NWT) and Northland Utilities (Yellowknife), as well as ATCO Gas and ATCO Pipelines are collectively referred to as utilities.

There is currently no specific guidance under IFRS for rate-regulated entities that the Company is eligible to adopt. In the absence of this guidance, the utilities do not recognize assets and liabilities from rate-regulated activities as may be directed by regulatory decisions. Instead, the utilities recognize revenues in earnings when amounts are billed to customers, consistent with the regulator-approved rate design. Operating costs and expenses are recorded when incurred. Costs incurred in constructing an asset that meet the asset recognition criteria are included in the related property, plant and equipment or intangible asset.

The Company uses standards issued by the Financial Accounting Standards Board (FASB) in the United States as another source of generally accepted accounting principles to account for rate-regulated activities in its internal reporting provided to the CODM. The CODM believes that earnings presented in accordance with the FASB standards are a better representation of the operating results of the Company's rate-regulated activities. Therefore, the Company presents adjusted earnings as part of its segmented disclosures on this basis. Rate-regulated accounting (RRA) standards impact the timing of how certain revenues and expenses are recognized when compared to non-rate regulated activities, to appropriately reflect the economic impact of a regulators' decisions on revenues.

The significant timing adjustments as a result of the differences between rate-regulated accounting and IFRS are as follows:

(\$ millions)	Three Months Ended September 30			Nine Months Ended September 30		
	2018	2017	Change	2018	2017	Change
<b>Additional revenues billed in current period</b>						
Future removal and site restoration costs <sup>(1)</sup>	19	16	3	58	54	4
Impact of colder temperatures <sup>(2)</sup>	6	–	6	18	–	18
<b>Revenues to be billed in future periods</b>						
Deferred income taxes <sup>(3)</sup>	(20)	(20)	–	(79)	(75)	(4)
Impact of warmer temperatures <sup>(2)</sup>	–	(1)	1	–	(4)	4
<b>Regulatory decisions received</b>	–	9	(9)	–	16	(16)
<b>Settlement of regulatory decisions and other items <sup>(4)</sup></b>	<b>(24)</b>	<b>(14)</b>	<b>(10)</b>	<b>(93)</b>	<b>(58)</b>	<b>(35)</b>
	<b>(19)</b>	<b>(10)</b>	<b>(9)</b>	<b>(96)</b>	<b>(67)</b>	<b>(29)</b>

(1) Removal and site restoration costs are billed to customers over the estimated useful life of the related assets based on forecast costs to be incurred in future periods.

(2) ATCO Gas' customer rates are based on a forecast of normal temperatures. Fluctuations in temperatures may result in more or less revenue being recovered from customers than forecast. Revenues above or below the normal in the current period are refunded to or recovered from customers in future periods.

(3) Income taxes are billed to customers when paid by the Company.

(4) During nine months ended September 30, 2018, ATCO Electric recorded a decrease in earnings for the period of \$38 million mainly related to the refund of deferral account balances for 2013 and 2014. ATCO Gas also recorded a reduction in earnings for the period of \$33 million mainly related to the refund of previously over collected transmission costs.

Rate-regulated accounting differs from IFRS in the following ways:

Timing Adjustment	Items	RRA Treatment	IFRS Treatment
<b>Additional revenues billed in current period</b>	Future removal and site restoration costs, impact of colder temperatures.	The Company defers the recognition of cash received in advance of future expenditures.	The Company recognizes revenues when amounts are billed to customers and costs when they are incurred.
<b>Revenues to be billed in future periods</b>	Deferred income taxes, impact of warmer temperatures.	The Company recognizes revenues associated with recoverable costs in advance of future billings to customers.	The Company recognizes costs when they are incurred, but does not recognize their recovery until customer rates are changed and amounts are collected through future billings.
<b>Regulatory decisions received</b>	For further details on regulatory decisions that caused a timing adjustment financial impact, refer to the Regulatory Developments section in this MD&A as well as the Segmented Information presented in unaudited interim consolidated financial statements.	The Company recognizes the earnings from a regulatory decision pertaining to current and prior periods when the decision is received.	The Company does not recognize earnings from a regulatory decision when it is received as regulatory assets and liabilities are not recorded under IFRS.
<b>Settlement of regulatory decisions and other items</b>	Settlement of amounts receivable or payable to customers and other items.	The Company recognizes the amount receivable or payable to customers as a reduction in its regulatory assets and liabilities when collected or refunded through future billings.	The Company recognizes earnings when customer rates are changed and amounts are recovered or refunded to customers through future billings.

For further details on additional revenues billed in the current period, revenues to be billed in future periods, and settlement of regulatory decisions and other items, refer to the Segmented Information presented in Note 6 of the 2018 unaudited interim consolidated financial statements.

## OTHER

Each quarter, the Company adjusts the deferred tax asset which was recognized as a result of the 2015 Tula Pipeline Project impairment. For the three and nine months ended September 30, 2018, the Company recorded a foreign exchange gain of \$1 million and a foreign exchange loss of \$1 million, respectively (2017 - foreign exchange gain of nil and \$3 million) due to a difference between the tax base currency, which is Mexican pesos, and the U.S. dollar functional currency.

# RECONCILIATION OF FUNDS GENERATED BY OPERATIONS TO CASH FLOWS FROM OPERATING ACTIVITIES

Funds generated by operations is defined as cash flow from operations before changes in non-cash working capital and change in receivable under service concession arrangement. In management's opinion, funds generated by operations is a significant performance indicator of the Company's ability to generate cash during a period to fund capital expenditures. Funds generated by operations does not have any standardized meaning under IFRS and might not be comparable to similar measures presented by other companies.

(\$ millions)

<b>2018</b>	<b>Three Months Ended September 30</b>	<b>Nine Months Ended September 30</b>
<b>2017 (restated) <sup>(1)</sup></b>		
Funds generated by operations	<b>501</b>	<b>1,322</b>
	399	1,311
Changes in non-cash working capital	<b>(185)</b>	<b>(74)</b>
	(30)	77
Change in receivable under service concession arrangement	<b>(130)</b>	<b>(710)</b>
	(162)	(360)
Cash flows from operating activities	<b>186</b>	<b>538</b>
	207	1,028

(1) These numbers have been restated to account for the impact of IFRS 15. Additional detail on IFRS 15 is discussed in the Other Financial Information section of this MD&A.

# RECONCILIATION OF CAPITAL INVESTMENT TO CAPITAL EXPENDITURES

Capital investment is defined as cash used for capital expenditures, business combinations, service concession arrangements, cash used in the Company's proportional share of capital expenditures in joint ventures, and cash used for equity investment in associate companies. In management's opinion, capital investment reflects the Company's total cash investment in assets. Capital expenditures includes additions to property, plant and equipment and intangibles as well as interest capitalized during construction. A reconciliation of capital investments to capital expenditures is presented in this MD&A.

<i>(\$ millions)</i>	<b>Three Months Ended September 30</b>			
<b>2018</b>	<b>Electricity</b>	<b>Pipelines &amp; Liquids</b>	<b>CUL Corporate &amp; Other</b>	<b>Consolidated</b>
<b>2017 (restated) <sup>(1)</sup></b>				
Capital Investment	<b>210</b>	<b>169</b>	<b>6</b>	<b>385</b>
	252	222	–	474
Capital Expenditure in joint ventures	<b>(7)</b>	–	–	<b>(7)</b>
	(4)	(2)	–	(6)
Service concession arrangements	<b>(104)</b>	–	–	<b>(104)</b>
	(146)	–	–	(146)
Capital Expenditures	<b>99</b>	<b>169</b>	<b>6</b>	<b>274</b>
	102	220	–	322

<i>(\$ millions)</i>	<b>Three Months Ended September 30</b>			
<b>2018</b>	<b>Electricity</b>	<b>Pipelines &amp; Liquids</b>	<b>CUL Corporate &amp; Other</b>	<b>Consolidated</b>
<b>2017 (restated) <sup>(1)</sup></b>				
Capital Investment	<b>1,084</b>	<b>474</b>	<b>13</b>	<b>1,571</b>
	627	528	2	1,157
Capital Expenditure in joint ventures	<b>(11)</b>	<b>(4)</b>	–	<b>(15)</b>
	(4)	(4)	–	(8)
Business combinations <sup>(1)</sup>	<b>(112)</b>	–	–	<b>(112)</b>
	–	–	–	–
Service concession arrangements	<b>(620)</b>	–	–	<b>(620)</b>
	(324)	–	–	(324)
Capital Expenditures	<b>341</b>	<b>470</b>	<b>13</b>	<b>824</b>
	299	524	2	825

(1) Business combinations includes Canadian Utilities' acquisition of Electricidad de Golfo, a long-term contracted, 35 MW hydroelectric power station in the state of Veracruz, Mexico.

# OTHER FINANCIAL INFORMATION

## ACCOUNTING CHANGES

Certain new or amended standards or interpretations issued by the International Accounting Standards Board (IASB) or IFRS Interpretations Committee (IFRIC) have been adopted in the current period. These standards or interpretations are substantially unchanged from those reported in the 2017 MD&A.

- IFRS 9 (2014) Financial Instruments - this standard replaces IAS 39 Financial Instruments: Recognition and Measurement and previous versions of IFRS 9. It incorporates IFRS 9 (2013), with a further classification category for financial assets, and includes a new impairment model for financial instruments. The Company early adopted two out of three components of this standard (Classification and Measurement and Hedge Accounting) on January 1, 2015. This standard was effective on January 1, 2018, at which time the Company adopted the final component, Impairments. This component includes a new expected credit loss model for calculating impairment on financial assets and replaces the current incurred loss impairment model. The new standard will increase bad debt provisioning for all trade receivables, however the impact is not material due to current provisioning procedures, the low credit risk with current counterparties, and collateral and parental guarantee arrangements in place for the Company's significant receivables. Additional information regarding the impact of the adoption of IFRS 9 is presented in Note 3 of the unaudited interim consolidated financial statements.
- IFRS 15 Revenue from Contracts with Customers - this standard replaces IAS 18 Revenue and related interpretations and is effective on or after January 1, 2018. It provides a framework to determine when to recognize revenue and at what amount. It applies to new contracts created on or after the effective date and to existing contracts not completed as of the effective date. The Company has applied the full retrospective transition method. The Company is party to numerous contracts with customers that are impacted by the new standard. Under IFRS 15, the timing of revenue recognition for certain contracts is impacted by the new revenue recognition model. Additional information regarding the impact of the adoption of IFRS 15 is presented in Note 3 of the unaudited interim consolidated financial statements.

Certain new or amended standards or interpretations issued by the IASB or the IFRIC do not need to be adopted in the current period. The Company anticipates that this standard issued, but not yet effective, may have a material effect on the consolidated financial statements as described below.

- IFRS 16 Leases - this standard replaces IAS 17 Leases and related interpretations and is effective on or after January 1, 2019. It requires a lessee to recognize assets and liabilities on the balance sheet for the rights and obligations created by leases. It brings most leases on-balance sheet for lessees, eliminating the distinction between operating and finance leases. Lessor accounting under the new standard retains similar classifications to the previous guidance, however the new standard may change the accounting treatment of certain components of lessor contracts and sub-leasing arrangements. The Company continues to gather detailed information on its leases, and analyze the related contract terms and conditions in accordance with its adoption project plan. Current evaluations of adoption impacts are ongoing and it is expected that the adoption will result in a material increase in assets and liabilities within the consolidated financial statements. The Company further expects to utilize transition practical expedients that permit entities to exclude recognition of assets and liabilities on leases of low-value assets and short-term leases that have a lease term of twelve months or less. The Company expects to recognize the lease payments associated with these leases as an expense generally on a straight-line basis over the lease term. As the assessment is currently in process, it is not practicable to quantify the precise impact of adopting the standard.

There are no other new or amended standards issued, but not yet effective, that the Company anticipates will have a material effect on the consolidated financial statements once adopted.

## INTERNAL CONTROL OVER FINANCIAL REPORTING

There was no change in the Company's internal control over financial reporting that occurred during the period beginning on July 1, 2018, and ended on September 30, 2018, that materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## **FORWARD-LOOKING INFORMATION**

Certain statements contained in this MD&A constitute forward-looking information. Forward-looking information is often, but not always, identified by the use of words such as “anticipate”, “plan”, “estimate”, “expect”, “may”, “will”, “intend”, “should”, and similar expressions. Forward-looking information involves known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking information. The Company believes that the expectations reflected in the forward-looking information are reasonable, but no assurance can be given that these expectations will prove to be correct and such forward-looking information should not be unduly relied upon.

The Company’s actual results could differ materially from those anticipated in any forward-looking information contained in this MD&A as a result of regulatory decisions, competitive factors in the industries in which the Company operates, prevailing economic conditions, and other factors, many of which are beyond the control of the Company.

Any forward-looking information contained in this MD&A represents the Company’s expectations as of the date hereof, and is subject to change after such date. The Company disclaims any intention or obligation to update or revise any forward-looking information whether as a result of new information, future events or otherwise, except as required by applicable securities legislation.

## **ADDITIONAL INFORMATION**

Canadian Utilities has published its unaudited consolidated financial statements and its MD&A for the nine months ended September 30, 2018. Copies of these documents may be obtained upon request from Investor Relations at 3rd Floor, West Building, 5302 Forand Street S.W., Calgary, Alberta, T3E 8B4, telephone 403-292-7500, fax 403-292-7532 or email [investorrelations@atco.com](mailto:investorrelations@atco.com).



# GLOSSARY

**AESO** means the Alberta Electric System Operator.

**Alberta Power Pool** means the market for electricity in Alberta operated by AESO.

**Alberta Utilities** means Electric Distribution (ATCO Electric Distribution), Electric Transmission (ATCO Electric Transmission), Natural Gas Distribution (ATCO Gas) and Natural Gas Transmission (ATCO Pipelines).

**AUC** means the Alberta Utilities Commission.

**Availability** is a measure of time, expressed as a percentage of continuous operation, that a generating unit is capable of producing electricity, regardless of whether the unit is actually generating electricity.

**Class A shares** means Class A non-voting shares of the Company.

**Class B shares** means Class B common shares of the Company.

**CODM** means Chief Operating Decision Maker, and is comprised of the Chair and Chief Executive Officer, and the other members of the Executive Committee.

**Company** means Canadian Utilities Limited and, unless the context otherwise requires, includes its subsidiaries and joint arrangements.

**DRIP** means the dividend reinvestment plan (refer to the "Dividend Reinvestment Plan" section of this MD&A).

**Earnings** means Adjusted Earnings as defined in the Non-GAAP and Additional GAAP Measures section of this MD&A.

**GAAP** means Canadian generally accepted accounting principles.

**Gigajoule (GJ)** is a unit of energy equal to approximately 948.2 thousand British thermal units.

**IFRS** means International Financial Reporting Standards.

**LNG** means liquefied natural gas.

**Megawatt (MW)** is a measure of electric power equal to 1,000,000 watts.

**Megawatt hour (MWh)** is a measure of electricity consumption equal to the use of 1,000,000 watts of electricity over a one-hour period.

**PPA** means Power Purchase Arrangements that became effective on January 1, 2001, as part of the process of restructuring the electric utility business in Alberta. PPAs are legislatively mandated and approved by the AUC.

**Regulated Utilities** means Electric Distribution (ATCO Electric Distribution), Electric Transmission (ATCO Electric Transmission), Natural Gas Distribution (ATCO Gas), Natural Gas Transmission (ATCO Pipelines) and International Natural Gas Distribution (ATCO Gas Australia).

**Spark spread** is the difference between the selling price of electricity and the marginal cost of producing electricity from natural gas. In this MD&A, spark spreads are based on an approximate industry heat rate of 7.5 GJ per MWh.





**CANADIAN UTILITIES LIMITED**  
An **ATCO** Company

CANADIAN UTILITIES LIMITED  
INTERIM CONSOLIDATED FINANCIAL  
STATEMENTS

(UNAUDITED)

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2018

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# CONSOLIDATED STATEMENT OF EARNINGS

		Three Months Ended September 30		Nine Months Ended September 30	
(millions of Canadian Dollars except per share data)	Note	2018	2017 (Note 3)	2018	2017 (Note 3)
<b>Revenues</b>	6	<b>990</b>	930	<b>3,342</b>	2,877
<b>Costs and expenses</b>					
Salaries, wages and benefits		(79)	(82)	(320)	(250)
Energy transmission and transportation		(45)	(51)	(135)	(159)
Plant and equipment maintenance		(56)	(52)	(173)	(142)
Fuel costs		(51)	(51)	(161)	(157)
Purchased power		(42)	(23)	(123)	(71)
Service concession arrangement costs		(104)	(146)	(620)	(324)
Depreciation and amortization		(158)	(147)	(491)	(443)
Franchise fees		(35)	(39)	(158)	(174)
Property and other taxes		(47)	(31)	(139)	(94)
Unrealized gains (losses) on mark-to-market forward commodity contracts		48	(8)	40	(50)
Other		(97)	(69)	(275)	(205)
		<b>(666)</b>	(699)	<b>(2,555)</b>	(2,069)
<b>Proceeds from termination of Power Purchase Arrangement</b>	5	<b>62</b>	-	<b>62</b>	-
<b>Gain on sale of operation</b>	7	-	-	-	30
<b>Earnings from investment in ATCO Structures &amp; Logistics</b>		-	-	-	1
<b>Earnings from investment in joint ventures</b>		<b>7</b>	4	<b>19</b>	14
<b>Operating profit</b>		<b>393</b>	235	<b>868</b>	853
Interest income		6	4	24	14
Interest expense		(121)	(108)	(368)	(317)
<b>Net finance costs</b>		<b>(115)</b>	(104)	<b>(344)</b>	(303)
<b>Earnings before income taxes</b>		<b>278</b>	131	<b>524</b>	550
<b>Income taxes</b>		<b>(74)</b>	(36)	<b>(141)</b>	(133)
<b>Earnings for the period</b>		<b>204</b>	95	<b>383</b>	417
<b>Earnings attributable to:</b>					
Equity owners of the Company		202	94	378	412
Non-controlling interests		2	1	5	5
		<b>204</b>	95	<b>383</b>	417
<b>Earnings per Class A and Class B share</b>	8	<b>\$0.68</b>	\$0.29	<b>\$1.21</b>	\$1.34
<b>Diluted earnings per Class A and Class B share</b>	8	<b>\$0.68</b>	\$0.29	<b>\$1.21</b>	\$1.34

See accompanying Notes to Unaudited Interim Consolidated Financial Statements.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

<i>(millions of Canadian Dollars)</i>	Three Months Ended September 30		Nine Months Ended September 30	
	2018	2017 (Note 3)	2018	2017 (Note 3)
<b>Earnings for the period</b>	<b>204</b>	95	<b>383</b>	417
<b>Other comprehensive income (loss), net of income taxes</b>				
<i>Items that will not be reclassified to earnings:</i>				
Re-measurement of retirement benefits <sup>(1)</sup>	<b>25</b>	47	<b>48</b>	(16)
<i>Items that are or may be reclassified subsequently to earnings:</i>				
Cash flow hedges <sup>(2)</sup>	<b>3</b>	(2)	<b>(1)</b>	(14)
Cash flow hedges reclassified to earnings <sup>(3)</sup>	<b>4</b>	–	<b>7</b>	(2)
Foreign currency translation adjustment <sup>(4)</sup>	<b>(24)</b>	(12)	<b>(23)</b>	1
Share of other comprehensive loss of joint ventures <sup>(4)</sup>	–	(2)	–	(3)
	<b>(17)</b>	(16)	<b>(17)</b>	(18)
<b>Other comprehensive income (loss)</b>	<b>8</b>	31	<b>31</b>	(34)
<b>Comprehensive income for the period</b>	<b>212</b>	126	<b>414</b>	383
<b>Comprehensive income attributable to:</b>				
Equity owners of the Company	<b>210</b>	125	<b>409</b>	378
Non-controlling interests	<b>2</b>	1	<b>5</b>	5
	<b>212</b>	126	<b>414</b>	383

(1) Net of income taxes of \$(8) million and \$(17) million for the three and nine months ended September 30, 2018 (2017 - \$(18) million and \$5 million).

(2) Net of income taxes of \$(1) million and nil for the three and nine months ended September 30, 2018 (2017 - nil and \$5 million).

(3) Net of income taxes of \$(1) million and \$(1) million for the three and nine months ended September 30, 2018 (2017 - nil).

(4) Net of income taxes of nil.

See accompanying Notes to Unaudited Interim Consolidated Financial Statements.

# CONSOLIDATED BALANCE SHEET

<i>(millions of Canadian Dollars)</i>	Note	September 30 2018	December 31 2017 (Note 3)	January 1 2017 (Note 3)
<b>ASSETS</b>				
<b>Current assets</b>				
Cash and cash equivalents	15	263	425	345
Accounts receivable and contract assets		593	616	518
Finance lease receivables		16	15	12
Inventories		34	40	38
Income taxes receivable		47	35	35
Restricted project funds	9	320	861	–
Prepaid expenses and other current assets		82	45	37
		<b>1,355</b>	2,037	985
<b>Non-current assets</b>				
Property, plant and equipment	10	17,197	16,786	16,363
Intangibles		595	563	526
Investment in ATCO Structures & Logistics		–	–	199
Investment in joint ventures		195	196	189
Finance lease receivables		380	395	302
Deferred income tax assets		104	84	80
Receivable under service concession arrangement		1,303	593	77
Restricted project funds	9	–	104	–
Other assets		92	86	85
<b>Total assets</b>		<b>21,221</b>	20,844	18,806
<b>LIABILITIES</b>				
<b>Current liabilities</b>				
Bank indebtedness	15	129	7	5
Accounts payable and accrued liabilities		733	827	609
Asset retirement obligations and other provisions		52	33	40
Other current liabilities		93	64	18
Short-term debt	11	200	–	55
Long-term debt		485	5	155
Non-recourse long-term debt		15	15	14
		<b>1,707</b>	951	896
<b>Non-current liabilities</b>				
Deferred income tax liabilities		1,359	1,229	1,135
Asset retirement obligations and other provisions		145	128	132
Retirement benefit obligations		281	340	302
Deferred revenues		1,791	1,808	1,870
Other liabilities		93	147	46
Long-term debt		8,020	8,494	8,065
Non-recourse long-term debt		1,390	1,401	84
<b>Total liabilities</b>		<b>14,786</b>	14,498	12,530
<b>EQUITY</b>				
Equity preferred shares		1,483	1,483	1,483
<b>Class A and Class B share owners' equity</b>				
Class A and Class B shares	14	1,210	1,162	1,070
Contributed surplus		14	12	15
Retained earnings		3,603	3,547	3,511
Accumulated other comprehensive loss		(62)	(45)	(5)
<b>Total equity attributable to equity owners of the Company</b>		<b>6,248</b>	6,159	6,074
<b>Non-controlling interests</b>		<b>187</b>	187	202
<b>Total equity</b>		<b>6,435</b>	6,346	6,276
<b>Total liabilities and equity</b>		<b>21,221</b>	20,844	18,806

See accompanying Notes to Unaudited Interim Consolidated Financial Statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Note	Attributable to Equity Owners of the Company						Total	Non-Controlling Interests	Total Equity
		Class A and Class B Shares	Equity Preferred Shares	Contributed Surplus	Retained Earnings	Accumulated Other Comprehensive Income				
<i>(millions of Canadian Dollars)</i>										
December 31, 2016, as previously reported	3	1,070	1,483	15	3,655	(5)	6,218	202	6,420	
IFRS 15 re-measurement adjustments	3	-	-	-	(144)	-	(144)	-	(144)	
January 1, 2017, restated	3	1,070	1,483	15	3,511	(5)	6,074	202	6,276	
Earnings for the period, as previously reported		-	-	-	419	-	419	5	424	
Re-measurement adjustments	3	-	-	-	(7)	-	(7)	-	(7)	
Other comprehensive loss		-	-	-	-	(34)	(34)	-	(34)	
Losses on retirement benefits transferred to retained earnings		-	-	-	(16)	16	-	-	-	
Shares issued		76	-	-	-	-	76	-	76	
Dividends	13,14	-	-	-	(339)	-	(339)	(5)	(344)	
Share-based compensation		2	-	(4)	-	-	(2)	-	(2)	
Other		-	-	-	-	-	-	(15)	(15)	
September 30, 2017		1,148	1,483	11	3,568	(23)	6,187	187	6,374	
December 31, 2017, as previously reported	3	1,162	1,483	12	3,663	(45)	6,275	187	6,462	
IFRS 15 and IFRS 9 re-measurement adjustments	3	-	-	-	(116)	-	(116)	-	(116)	
January 1, 2018, restated	3	1,162	1,483	12	3,547	(45)	6,159	187	6,346	
Earnings for the period		-	-	-	378	-	378	5	383	
Other comprehensive income		-	-	-	-	31	31	-	31	
Gains on retirement benefits transferred to retained earnings		-	-	-	48	(48)	-	-	-	
Shares issued		47	-	-	-	-	47	-	47	
Dividends	13,14	-	-	-	(370)	-	(370)	(5)	(375)	
Share-based compensation		1	-	2	-	-	3	-	3	
September 30, 2018		1,210	1,483	14	3,603	(62)	6,248	187	6,435	

See accompanying Notes to Unaudited Interim Consolidated Financial Statements.



# CONSOLIDATED STATEMENT OF CASH FLOW

(millions of Canadian Dollars)	Note	Three Months Ended September 30		Nine Months Ended September 30	
		2018	2017 (Note 3)	2018	2017 (Note 3)
<b>Operating activities</b>					
Earnings for the period		204	95	383	417
Adjustments to reconcile earnings to cash flows from operating activities	15	297	304	939	894
Changes in non-cash working capital		(185)	(30)	(74)	77
Change in receivable under service concession arrangement		(130)	(162)	(710)	(360)
<b>Cash flows from operating activities</b>		<b>186</b>	<b>207</b>	<b>538</b>	<b>1,028</b>
<b>Investing activities</b>					
Additions to property, plant and equipment		(261)	(299)	(767)	(751)
Proceeds on disposal of property, plant and equipment		1	2	2	17
Additions to intangibles		(7)	(19)	(41)	(61)
Acquisition, net of cash acquired	4	-	-	(70)	-
Proceeds on sale of operation	7	-	-	-	47
Investment in joint ventures		-	(2)	(6)	(12)
Changes in non-cash working capital		(17)	8	(98)	(32)
Other		-	(1)	(4)	12
<b>Cash flows used in investing activities</b>		<b>(284)</b>	<b>(311)</b>	<b>(984)</b>	<b>(780)</b>
<b>Financing activities</b>					
Net issue of short-term debt	11	150	350	200	470
Issue of long-term debt	12	662	-	702	-
Release of restricted project funds	9	152	-	645	-
Repayment of long-term debt	12	(663)	-	(709)	(3)
Repayment of non-recourse long-term debt		(4)	(4)	(11)	(11)
Issue of Class A shares		-	-	1	4
Dividends paid on equity preferred shares		(17)	(16)	(50)	(50)
Dividends paid to non-controlling interests		(2)	(1)	(5)	(5)
Dividends paid to Class A and Class B share owners		(90)	(83)	(273)	(213)
Interest paid		(105)	(92)	(343)	(298)
Other		(1)	49	3	70
<b>Cash flows from (used in) financing activities</b>		<b>82</b>	<b>203</b>	<b>160</b>	<b>(36)</b>
<b>(Decrease) increase in cash position <sup>(1)</sup></b>		<b>(16)</b>	<b>99</b>	<b>(286)</b>	<b>212</b>
Foreign currency translation		6	(1)	2	1
Beginning of period		144	455	418	340
<b>End of period</b>	15	<b>134</b>	<b>553</b>	<b>134</b>	<b>553</b>

(1) Cash position includes \$43 million which is not available for general use by the Company (2017 - \$39 million).

See accompanying Notes to Unaudited Interim Consolidated Financial Statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

SEPTEMBER 30, 2018

*(Tabular amounts in millions of Canadian Dollars, except as otherwise noted)*

## 1. THE COMPANY AND ITS OPERATIONS

Canadian Utilities Limited was incorporated under the laws of Canada and is listed on the Toronto Stock Exchange. Its head office is at 4th Floor, West Building, 5302 Forand Street SW, Calgary, Alberta T3E 8B4 and its registered office is 20th Floor, 10035 - 105 Street, Edmonton, Alberta T5J 2V6. The Company is controlled by ATCO Ltd. and its controlling share owner, the Southern family.

Canadian Utilities Limited is engaged in the following global business activities:

- Electricity (electricity generation, distributed generation, and electricity distribution, transmission and infrastructure development); and
- Pipelines & Liquids (natural gas transmission, distribution and infrastructure development, energy storage, and industrial water solutions).

The unaudited interim consolidated financial statements include the accounts of Canadian Utilities Limited and its subsidiaries (the Company). The statements also include the accounts of a proportionate share of the Company's investments in joint operations and its equity-accounted investments in joint ventures.

## 2. BASIS OF PRESENTATION

### STATEMENT OF COMPLIANCE

The unaudited interim consolidated financial statements are prepared according to International Accounting Standard (IAS) 34 Interim Financial Reporting using accounting policies consistent with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board and IFRS Interpretations Committee (IFRIC). They do not include all the disclosures required in annual consolidated financial statements and should be read in conjunction with the Company's consolidated financial statements for the year ended December 31, 2017, prepared according to IFRS.

The unaudited interim consolidated financial statements are prepared following the same accounting policies used in the Company's most recent annual consolidated financial statements, except for the change in accounting policies described in note 3 and income taxes. In interim periods, income taxes are accrued using an estimate of the annualized effective tax rate applied to year-to-date earnings.

The unaudited interim consolidated financial statements were authorized for issue by the Audit & Risk Committee, on behalf of the Board of Directors, on October 24, 2018.

## **BASIS OF MEASUREMENT**

The unaudited interim consolidated financial statements are prepared on a historic cost basis, except for derivative financial instruments, retirement benefit obligations and cash-settled share-based compensation liabilities which are carried at remeasured amounts or fair value.

Revenues, earnings and adjusted earnings for any quarter are not necessarily indicative of operations on an annual basis. Quarterly financial results may be affected by the seasonal nature of the Company's operations, changes in electricity prices in Alberta, the timing and demand of natural gas storage capacity sold, changes in natural gas storage fees, the timing of maintenance outages at power generating plants, and the timing of utility rate decisions.

Certain comparative figures have been reclassified to conform to the current presentation.

## **3. CHANGE IN ACCOUNTING POLICIES**

### **FINANCIAL INSTRUMENTS CREDIT LOSSES**

The Company adopted the final component of IFRS 9 *Financial Instruments, Impairments*, on January 1, 2018. This component includes a new expected credit loss model. The new model takes into account an expectation of future events by estimating credit losses based on assessment of the counterparty credit risk. The change results in earlier recognition of bad debt expense. For accounts receivable and contract assets and finance lease receivables, the Company estimates credit loss allowances at initial recognition and throughout the life of the receivable. For receivable under service concession arrangement, which is assessed as a low risk of default, the Company estimates credit loss allowances from possible default events within the twelve months after the balance sheet date. The Company applies a provision matrix based on historical collection experience, third party default probabilities, and customer acceptance scores.

### **REVENUE RECOGNITION**

The Company adopted IFRS 15 *Revenue from Contracts with Customers* on January 1, 2018, using the full retrospective transition method. Under the full retrospective transition method, the comparative figures for 2017 in the Company's unaudited interim consolidated financial statements have been restated. Certain practical expedients have been applied.

The Company enters into contracts that include various goods and services promised to the customer. Determining whether the goods and services are considered distinct performance obligations may require significant judgment. Revenue is allocated to the respective performance obligations based on relative transaction prices, and is recognized as goods and services are delivered to the customer. Revenue is measured as the amount of consideration expected to be received in exchange for the goods transferred or services delivered. The amount of revenue recognized reflects the time value of money where a significant financing component has been identified.

Contract modifications are accounted for prospectively or as a cumulative catch-up adjustment depending on the nature of the change.

Where the amount of goods and services delivered to the customer corresponds directly to the amount invoiced, the Company recognizes revenue equal to what it has the right to invoice.

Where the Company arranges for another party to provide a specified good or service (that is, it does not control the specified good or service provided by another party before that good or service is transferred to the customer), only revenues net of payments to the other party for the goods or services provided are recognized.

Non-cash considerations received from the Company's customers are included in the amount of revenue recognized and measured at fair value.

Costs incurred directly to obtain or fulfill a contract are capitalized and amortized to expense over the life of the contract.

The Company makes judgments with respect to: determining whether the promised goods and services are considered distinct performance obligations by considering the relationship of such promised goods and services; allocating the transaction price for each distinct performance obligation identified through stand-alone selling price; evaluating when a customer obtains controls of the goods or service promised; and evaluating whether the Company acts as principal or agent on certain flow-through charges to customers.

### ***Electricity generation and delivery***

Revenue from independent power plant (IPP) contracts providing generation capacity to customers is recognized over the contract term and is measured based on fixed or variable capacity payments. Revenue from operating and maintaining the plant is recognized as the Company incurs costs to service the plant.

### ***Electricity and natural gas transmission***

Revenue from electricity and natural gas transmission services is recognized when service is provided to customers and is measured in proportion to the amount it has the right to invoice under the contract.

Customer contributions for extensions to plant are included in deferred revenues and recognized as revenue over the life of the related asset.

### ***Electricity and natural gas distribution***

Revenue from distribution of electricity and natural gas is recognized when the services are provided to the customer based on metered consumption, which is adjusted periodically to reflect differences between estimated and actual consumption. Distribution of regulated and non-regulated electricity and natural gas is based on tariff-approved rates established by Alberta Electric Systems Operator and Natural Gas Exchange and rates stipulated in the contracts, respectively. The Company recognizes revenue in an amount that corresponds directly with the services delivered and the amount invoiced.

### ***Gas storage and transportation***

Revenue from hydrocarbon storage and transportation is recognized as the service is rendered to customers based on the length of the required service and contracted schedule of injections and withdrawals from the storage facilities.

### ***Lease revenue***

Power purchase agreements (PPA) for the generation of electricity are accounted for as operating leases, finance leases or executory contracts, depending on the terms of the PPAs.

Operating lease PPAs are subject to incentives and penalties relating to the generating unit's availability. Incentives are paid to the Company by the PPA counterparties for availability in excess of predetermined targets, whereas penalties are paid by the Company to the PPA counterparties when the availability targets are not achieved. The Company recognizes operating lease income on a declining rate base method, in accordance with the lease contract. Accumulated incentives in excess of accumulated penalties are deferred and operating lease income is recognized over the remaining term of the PPA. Conversely, any shortfall is expensed in the year the shortfall occurs.

Certain PPAs are classified as finance leases. Finance lease income is included in revenues. Non-lease components of the PPAs are accounted for based on the applicable performance obligations.

### ***Service concession arrangement***

Revenue on design and construction of the Fort McMurray 500 kV Transmission project (Project) is recognized based on the stage of completion of the related services. Revenue on operating and maintenance of the Project are recognized as related costs are incurred using the applicable markup.

### ***Franchise fees***

Municipal governments charge franchise fees to the utilities in Canada for the exclusive right to provide service in their community. These costs are charged to customers through rates approved by the regulator. Franchise fees do not represent a separate performance obligation to a customer and are recovered through utilities transmission and distribution prices. The recovery is part of the provision of continuous electricity and natural gas transmission and distribution service performance obligation. Franchise fees invoiced to customers are recognized as revenues.

### ***Practical expedients***

Effective January 1, 2017, the IFRS 15 transition date, the Company elected to use the following practical expedients:

- (i). Information on the remaining performance obligations that have original expected duration of one year or less is not disclosed;
- (ii). For periods presented before January 1, 2018, the IFRS 15 adoption date, the information regarding the amount of the transaction price allocated to the remaining performance obligations and an explanation of when the Company expects to recognize this amount as revenue, are not disclosed;
- (iii). Costs to obtain or fulfill a contract with an amortization period of less than a year have been expensed as incurred;
- (iv). Where the Company has a right to consideration from a customer in an amount that corresponds directly with the value to the customer of the Company's performance to date, revenue is recognized in the amount to which the Company has a right to invoice. Such performance obligations include:
  - Provision of continuous distribution of electricity service;
  - Provision of continuous distribution of natural gas service;
  - Provision of transmission of electricity service;
  - Provision of transmission of natural gas service;
  - Certain operating and maintenance services;
  - Supply of electricity and natural gas to businesses and households.

### ***Remaining performance obligations***

The Company is party to certain remaining performance obligations, which have a duration of more than one year. The most significant remaining performance obligations at January 1, 2018, relate to the Company's 35-year service concession arrangement and amounts to \$1.8 billion. Out of this \$1.8 billion, the Company recognized \$0.1 billion and \$0.7 billion as revenue during the three and nine months ended September 30, 2018, and expects to recognize approximately \$0.1 billion as revenue during the remaining three months of 2018, subject to satisfaction of related performance obligations.

## IMPACT OF CHANGES IN ACCOUNTING POLICIES

The impact on amounts recognized in the Company's consolidated statement of earnings for the three months ended September 30, 2017, is shown below.

Three Months Ended September 30				
<i>(millions of Canadian Dollars except per share data)</i>	Note	As previously reported	IFRS 15 re-measurement adjustments	Restated
<b>Revenues</b>	(ii.), (iii.), (iv.), (v.)	935	(5)	930
<b>Costs and expenses</b>				
Salaries, wages and benefits		(82)	–	(82)
Energy transmission and transportation	(iv.)	(67)	16	(51)
Plant and equipment maintenance		(52)	–	(52)
Fuel costs	(iii.)	(40)	(11)	(51)
Purchased power		(23)	–	(23)
Service concession arrangement costs		(146)	–	(146)
Depreciation and amortization		(147)	–	(147)
Franchise fees		(39)	–	(39)
Property and other taxes		(31)	–	(31)
Unrealized losses on mark-to-market forward commodity contracts		(8)	–	(8)
Other		(69)	–	(69)
		(704)	5	(699)
<b>Earnings from investment in joint ventures</b>		4	–	4
<b>Operating profit</b>		235	–	235
Interest income		4	–	4
Interest expense	(v.)	(105)	(3)	(108)
<b>Net finance costs</b>		(101)	(3)	(104)
<b>Earnings before income taxes</b>		134	(3)	131
<b>Income taxes</b>		(37)	1	(36)
<b>Earnings for the period</b>		97	(2)	95
<b>Earnings attributable to:</b>				
Equity owners of the Company		96	(2)	94
Non-controlling interests		1	–	1
		97	(2)	95
<b>Earnings per Class A and Class B share</b>	8	\$0.30	\$(0.01)	\$0.29
<b>Diluted earnings per Class A and Class B share</b>	8	\$0.30	\$(0.01)	\$0.29

The impact on amounts recognized in the Company's consolidated statement of earnings for the nine months ended September 30, 2017, is shown below.

nine months ended September 30				
<i>(millions of Canadian Dollars except per share data)</i>	Note	As previously reported	IFRS 15 re-measurement adjustments	Restated
<b>Revenues</b>	(ii.), (iii.), (iv.), (v.)	2,870	7	2,877
<b>Costs and expenses</b>				
Salaries, wages and benefits		(250)	–	(250)
Energy transmission and transportation	(iv.)	(202)	43	(159)
Plant and equipment maintenance		(142)	–	(142)
Fuel costs	(iii.)	(106)	(51)	(157)
Purchased power		(71)	–	(71)
Service concession arrangement costs		(324)	–	(324)
Depreciation and amortization		(443)	–	(443)
Franchise fees		(174)	–	(174)
Property and other taxes		(94)	–	(94)
Unrealized losses on mark-to-market forward commodity contracts		(50)	–	(50)
Other		(205)	–	(205)
		(2,061)	(8)	(2,069)
<b>Gain on sale of operation</b>		30	–	30
<b>Earnings from investment in ATCO Structures &amp; Logistics</b>		1	–	1
<b>Earnings from investment in joint ventures</b>		14	–	14
<b>Operating profit</b>		854	(1)	853
Interest income		14	–	14
Interest expense	(v.)	(308)	(9)	(317)
<b>Net finance costs</b>		(294)	(9)	(303)
<b>Earnings before income taxes</b>		560	(10)	550
<b>Income taxes</b>		(136)	3	(133)
<b>Earnings for the period</b>		424	(7)	417
<b>Earnings attributable to:</b>				
Equity owners of the Company		419	(7)	412
Non-controlling interests		5	–	5
		424	(7)	417
<b>Earnings per Class A and Class B share</b>	8	\$1.37	\$(0.03)	\$1.34
<b>Diluted earnings per Class A and Class B share</b>	8	\$1.37	\$(0.03)	\$1.34

The cumulative effect of the adjustments made to the amounts recognized in the Company's consolidated balance sheets as at January 1, 2017, and at December 31, 2017, is shown below.

				January 1, 2017
<i>(millions of Canadian Dollars)</i>	Note	As previously reported	IFRS 15 re-measurement adjustments	Restated
<b>ASSETS</b>				
<b>Current assets</b>				
Cash and cash equivalents		345	–	345
Accounts receivable and contract assets		518	–	518
Finance lease receivables		12	–	12
Inventories		38	–	38
Income taxes receivable		35	–	35
Prepaid expenses and other current assets		37	–	37
		985	–	985
<b>Non-current assets</b>				
Property, plant and equipment		16,363	–	16,363
Intangibles		526	–	526
Investment in ATCO Structures & Logistics		199	–	199
Investment in joint ventures		189	–	189
Finance lease receivables		302	–	302
Deferred income tax assets	(ii.)	55	25	80
Receivable under service concession arrangement		77	–	77
Other assets		85	–	85
<b>Total assets</b>		<b>18,781</b>	<b>25</b>	<b>18,806</b>
<b>LIABILITIES</b>				
<b>Current liabilities</b>				
Bank indebtedness		5	–	5
Accounts payable and accrued liabilities	(ii.)	605	4	609
Asset retirement obligations and other provisions		40	–	40
Other current liabilities		18	–	18
Short-term debt		55	–	55
Long-term debt		155	–	155
Non-recourse long-term debt		14	–	14
		892	4	896
<b>Non-current liabilities</b>				
Deferred income tax liabilities	(ii.)	1,163	(28)	1,135
Asset retirement obligations and other provisions		132	–	132
Retirement benefit obligations		302	–	302
Deferred revenues	(ii.)	1,689	181	1,870
Other liabilities	(ii.)	34	12	46
Long-term debt		8,065	–	8,065
Non-recourse long-term debt		84	–	84
<b>Total liabilities</b>		<b>12,361</b>	<b>169</b>	<b>12,530</b>
<b>EQUITY</b>				
Equity preferred shares		1,483	–	1,483
<b>Class A and Class B share owners' equity</b>				
Class A and Class B shares		1,070	–	1,070
Contributed surplus		15	–	15
Retained earnings		3,655	(144)	3,511
Accumulated other comprehensive loss		(5)	–	(5)
<b>Total equity attributable to equity owners of the Company</b>		<b>6,218</b>	<b>(144)</b>	<b>6,074</b>
<b>Non-controlling interests</b>		<b>202</b>	<b>–</b>	<b>202</b>
<b>Total equity</b>		<b>6,420</b>	<b>(144)</b>	<b>6,276</b>
<b>Total liabilities and equity</b>		<b>18,781</b>	<b>25</b>	<b>18,806</b>



<i>(millions of Canadian Dollars)</i>	Note	As previously reported	IFRS 15 re-measurement adjustments	IFRS 9 re-measurement adjustments	Restated
<b>ASSETS</b>					
<b>Current assets</b>					
Cash and cash equivalents		425	–	–	425
Accounts receivable and contract assets	(i.)	619	–	(3)	616
Finance lease receivables		15	–	–	15
Inventories		40	–	–	40
Income taxes receivable		35	–	–	35
Restricted project funds		861	–	–	861
Prepaid expenses and other current assets		45	–	–	45
		2,040	–	(3)	2,037
<b>Non-current assets</b>					
Property, plant and equipment		16,786	–	–	16,786
Intangibles		563	–	–	563
Investment in joint ventures		196	–	–	196
Finance lease receivables		395	–	–	395
Deferred income tax assets	(ii.)	62	22	–	84
Receivable under service concession arrangement		593	–	–	593
Restricted project funds		104	–	–	104
Other assets		86	–	–	86
<b>Total assets</b>		<b>20,825</b>	<b>22</b>	<b>(3)</b>	<b>20,844</b>
<b>LIABILITIES</b>					
<b>Current liabilities</b>					
Bank indebtedness		7	–	–	7
Accounts payable and accrued liabilities	(ii.)	824	3	–	827
Asset retirement obligations and other provisions		33	–	–	33
Other current liabilities		64	–	–	64
Short-term debt		–	–	–	–
Long-term debt		5	–	–	5
Non-recourse long-term debt		15	–	–	15
		948	3	–	951
<b>Non-current liabilities</b>					
Deferred income tax liabilities	(ii.)	1,248	(19)	–	1,229
Asset retirement obligations and other provisions		128	–	–	128
Retirement benefit obligations		340	–	–	340
Deferred revenues	(ii.)	1,676	132	–	1,808
Other liabilities	(ii.)	128	19	–	147
Long-term debt		8,494	–	–	8,494
Non-recourse long-term debt		1,401	–	–	1,401
<b>Total liabilities</b>		<b>14,363</b>	<b>135</b>	<b>–</b>	<b>14,498</b>
<b>EQUITY</b>					
Equity preferred shares		1,483	–	–	1,483
<b>Class A and Class B share owners' equity</b>					
Class A and Class B shares		1,162	–	–	1,162
Contributed surplus		12	–	–	12
Retained earnings		3,663	(113)	(3)	3,547
Accumulated other comprehensive loss		(45)	–	–	(45)
<b>Total equity attributable to equity owners of the Company</b>		<b>6,275</b>	<b>(113)</b>	<b>(3)</b>	<b>6,159</b>
<b>Non-controlling interests</b>		<b>187</b>	<b>–</b>	<b>–</b>	<b>187</b>
<b>Total equity</b>		<b>6,462</b>	<b>(113)</b>	<b>(3)</b>	<b>6,346</b>
<b>Total liabilities and equity</b>		<b>20,825</b>	<b>22</b>	<b>(3)</b>	<b>20,844</b>

### Impact of adoption of IFRS 9 on consolidated financial statements

- (i) To determine the amount of expected credit losses, the Company used default and recoverability probabilities for the majority of its operations and a provision matrix for certain operations in the Corporate & Other operating segments.

At January 1, 2018, the total credit loss provision was \$4 million, which includes \$3 million determined based on third party average default and recoverability probabilities and \$1 million based on the provision matrix method. This resulted in an increase of \$3 million in the credit loss provision recorded on adoption of IFRS 9.

The expected credit losses determined based on third party average default and recoverability probabilities, for respective credit ratings are as follows:

Credit Quality				
January 1, 2018 (millions of Canadian Dollars)	High (AA to AAA)	Medium (BBB to A)	Low <sup>(3)</sup> (BB and below)	Total
Expected loss rate	0.00% - 0.03%	0.05% - 0.26%	0.36% - 1.05%	
Net Exposure <sup>(1)</sup>	763	413	116	1,292
Loss allowance <sup>(2)</sup>	-	2	1	3

(1) Net exposure is gross receivables less collateral consideration received from the customer.

(2) Loss allowance includes additional credit allowances for specific accounts receivable where the Company believes there is a high probability of customer default.

(3) For receivables from counterparties that do not have third party credit ratings, the Company used its best estimates to approximate their credit quality.

### Impact of adoption of IFRS 15 on consolidated financial statements

- (ii) The timing differences between consideration received and satisfaction of the provision of availability or existence of the contracted electricity generation capacity performance obligation in the Electricity operating segment resulted in recognition of deferred revenue balances on January 1, 2017 and over the remaining terms of the IPP contracts. The deferred revenue represents a significant financing component, as there is a benefit that has been or will be realized due to the timing of the consideration received in advance of satisfaction of the performance obligation.

At January 1, 2017, the Company recorded a decrease to retained earnings of \$144 million, deferred income tax liabilities of \$28 million, with a corresponding increase of \$181 million to deferred revenues, \$12 million to other liabilities, \$25 million to deferred income tax assets and \$4 million to current portion of deferred revenues included in accounts payable and accrued liabilities.

At December 31, 2017, the Company recorded a decrease to retained earnings of \$113 million, deferred income tax liabilities of \$19 million, with a corresponding increase of \$132 million to deferred revenues, \$19 million to other liabilities, \$22 million to deferred income tax assets and \$3 million to current portion of deferred revenues included in accounts payable and accrued liabilities.

The deferred revenues recorded at transition to IFRS 15 will be recognized in earnings in future years, up to and including 2043.

During the three and nine months ended September 30, 2017, the Company recorded a decrease to revenues from electricity generation and delivery of \$3 million and \$10 million, and an increase to income taxes of \$1 million and \$3 million, respectively, due to recognition of deferred revenues. As a result of this adjustment, in the consolidated statement of cash flow for the three and nine months ended September 30, 2017, the Company recorded a decrease to earnings of \$2 million and \$7 million, with a corresponding increase of \$2 million and \$7 million to adjustments to reconcile earnings to cash flows from operating activities, respectively.

- (iii) As a result of recognition of non-cash considerations received from customers during the three and nine months ended September 30, 2017, at fair value, the Company recorded an increase to revenue from electricity generation and delivery of \$11 million and \$51 million, with a corresponding increase of \$11 million and \$51 million to fuel costs, respectively.
- (iv) As a result of the agent classification of certain charges collected from customers on behalf of distribution and transmission services providers, during the three and nine months ended September 30, 2017, the Company

recorded a decrease to revenue from commodity sales of \$16 million and \$43 million, with a corresponding decrease of \$16 million and \$43 million to energy transmission and transportation costs, respectively.

- (v) As a result of recognition of financing component on upfront considerations received from customers, during the three and nine months ended September 30, 2017, the Company recorded an increase to revenue from electricity generation and delivery of \$3 million and \$9 million, with a corresponding increase of \$3 million and \$9 million to interest expense, respectively.

#### 4. BUSINESS COMBINATION

On February 20, 2018, the Company acquired a 100 per cent ownership interest in Electricidad del Golfo (EGO). EGO owns a long-term contracted, 35 megawatt hydroelectric power station based in Veracruz, Mexico. The acquisition, which increases the Company's presence in Mexico, is reported in the Electricity operating segment.

The aggregate consideration paid for EGO was \$112 million, which is comprised of \$70 million cash paid, net of cash acquired, and the assumption of EGO's long-term debt of \$42 million. There is no contingent consideration with this acquisition.

The acquisition was accounted for using the acquisition method; the fair values of the identifiable assets acquired and liabilities assumed were as follows:

Cash and cash equivalents	9
Accounts receivable	2
Prepaid expenses and other current assets	2
Property, plant & equipment	88
Intangible assets	34
Goodwill	8
Accounts payable and accrued liabilities	(2)
Deferred income tax liabilities	(19)
Deferred revenues	(1)
Long-term debt	(42)
<b>Total identifiable net assets acquired</b>	<b>79</b>

The fair value of the acquired accounts receivable approximated the carrying value due to their short-term nature. None of the accounts receivable acquired were impaired and the full contractual amount is expected to be collected.

From the date of acquisition, revenues of \$3 million and \$8 million, and earnings of \$1 million and \$1 million were included in the consolidated statement of earnings for the three and nine months ended September 30, 2018, as a result of the acquisition. Transaction costs of \$2 million for incremental legal and advisory services fees were expensed during the nine months ended September 30, 2018 and included in other costs and expenses in the consolidated statement of earnings.

The Company's pro-forma consolidated revenues and earnings attributable to equity owners of the company for the nine months ended September 30, 2018, would have been \$3,344 million, and \$354 million, respectively, if the acquisition had occurred on January 1, 2018. These pro-forma adjustments reflect adjustments for depreciation and amortization assuming the fair values attributed in the purchase price allocation occurred on January 1, 2018. These pro-forma results may not necessarily be indicative of actual results had the acquisition occurred on January 1, 2018.

## 5. SEGMENTED INFORMATION

### SEGMENTED RESULTS

Results by operating segment for the three months ended September 30 are shown below.

2018					
2017 (restated)	Electricity	Pipelines & Liquids	Corporate & Other	Intersegment Eliminations	Consolidated
Revenues - external	<b>688</b>	<b>278</b>	<b>24</b>	–	<b>990</b>
	596	323	11	–	930
Revenues - intersegment	–	<b>9</b>	<b>12</b>	<b>(21)</b>	–
	2	7	8	(17)	–
Revenues	<b>688</b>	<b>287</b>	<b>36</b>	<b>(21)</b>	<b>990</b>
	598	330	19	(17)	930
Operating expenses <sup>(1)</sup>	<b>(298)</b>	<b>(189)</b>	<b>(42)</b>	<b>21</b>	<b>(508)</b>
	(353)	(195)	(23)	19	(552)
Depreciation and amortization	<b>(98)</b>	<b>(61)</b>	<b>(2)</b>	<b>3</b>	<b>(158)</b>
	(92)	(55)	(2)	2	(147)
Proceeds from termination of Power Purchase Arrangement	<b>62</b>	–	–	–	<b>62</b>
	–	–	–	–	–
Earnings from investment in joint ventures	<b>4</b>	<b>3</b>	–	–	<b>7</b>
	4	–	–	–	4
Net finance costs	<b>(79)</b>	<b>(38)</b>	<b>3</b>	<b>(1)</b>	<b>(115)</b>
	(67)	(37)	2	(2)	(104)
Earnings before income taxes	<b>279</b>	<b>2</b>	<b>(5)</b>	<b>2</b>	<b>278</b>
	90	43	(4)	2	131
Income taxes	<b>(75)</b>	<b>1</b>	<b>1</b>	<b>(1)</b>	<b>(74)</b>
	(25)	(12)	1	–	(36)
Earnings for the period	<b>204</b>	<b>3</b>	<b>(4)</b>	<b>1</b>	<b>204</b>
	65	31	(3)	2	95
Adjusted earnings	<b>134</b>	<b>17</b>	<b>(19)</b>	–	<b>132</b>
	88	24	(18)	–	94
Capital expenditures <sup>(3)</sup>	<b>99</b>	<b>169</b>	<b>6</b>	–	<b>274</b>
	102	220	–	–	322

Results by operating segment for the nine months ended September 30 is shown below.

2018					
2017 (restated)	Electricity	Pipelines & Liquids	Corporate & Other	Intersegment Eliminations	Consolidated
Revenues - external	<b>2,211</b>	<b>1,050</b>	<b>81</b>	<b>–</b>	<b>3,342</b>
	1,675	1,161	41	–	2,877
Revenues - intersegment	<b>10</b>	<b>37</b>	<b>31</b>	<b>(78)</b>	<b>–</b>
	18	22	24	(64)	–
Revenues	<b>2,221</b>	<b>1,087</b>	<b>112</b>	<b>(78)</b>	<b>3,342</b>
	1,693	1,183	65	(64)	2,877
Operating expenses <sup>(1)</sup>	<b>(1,351)</b>	<b>(649)</b>	<b>(141)</b>	<b>77</b>	<b>(2,064)</b>
	(969)	(645)	(76)	64	(1,626)
Depreciation and amortization	<b>(299)</b>	<b>(193)</b>	<b>(6)</b>	<b>7</b>	<b>(491)</b>
	(275)	(169)	(6)	7	(443)
Proceeds from termination of Power Purchase Arrangement	<b>62</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>62</b>
	–	–	–	–	–
Gain on sale of operation (Note 7)	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>
	–	–	30	–	30
Earnings from investment in ATCO Structures & Logistics	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>
	–	–	1	–	1
Earnings from investment in joint ventures	<b>13</b>	<b>6</b>	<b>–</b>	<b>–</b>	<b>19</b>
	13	1	–	–	14
Net finance costs	<b>(238)</b>	<b>(115)</b>	<b>11</b>	<b>(2)</b>	<b>(344)</b>
	(200)	(108)	6	(1)	(303)
Earnings before income taxes	<b>408</b>	<b>136</b>	<b>(24)</b>	<b>4</b>	<b>524</b>
	262	262	20	6	550
Income taxes	<b>(111)</b>	<b>(38)</b>	<b>9</b>	<b>(1)</b>	<b>(141)</b>
	(72)	(68)	9	(2)	(133)
Earnings for the period	<b>297</b>	<b>98</b>	<b>(15)</b>	<b>3</b>	<b>383</b>
	190	194	29	4	417
Adjusted earnings	<b>331</b>	<b>145</b>	<b>(56)</b>	<b>–</b>	<b>420</b>
	302	179	(48)	–	433
Total assets <sup>(2)</sup>	<b>13,352</b>	<b>7,611</b>	<b>297</b>	<b>(39)</b>	<b>21,221</b>
	13,013	7,489	448	(106)	20,844
Capital expenditures <sup>(3)</sup>	<b>341</b>	<b>470</b>	<b>13</b>	<b>–</b>	<b>824</b>
	299	524	2	–	825

(1) Includes total costs and expenses, excluding depreciation and amortization expense.

(2) 2017 comparatives are at December 31, 2017.

(3) Includes additions to property, plant and equipment and intangibles and \$6 million and \$16 million of interest capitalized during construction for the three and nine months ended September 30, 2018 (2017 - \$4 million and \$13 million).

## ADJUSTED EARNINGS

Adjusted earnings are earnings attributable to Class A and B shares after adjusting for:

- the timing of revenues and expenses for rate-regulated activities,
- dividends on equity preferred shares of Canadian Utilities Limited,
- one-time gains and losses,
- unrealized gains and losses on mark-to-market forward commodity contracts,
- significant impairments, and
- items that are not in the normal course of business or a result of day-to-day operations.

Adjusted earnings are a key measure of segment earnings used by the Chief Operating Decision Maker (CODM) to assess segment performance and allocate resources. Other accounts in the consolidated financial statements have not been adjusted as they are not used by the CODM for those purposes.

The reconciliation of adjusted earnings and earnings for the three months ended September 30 is shown below.

<b>2018</b>					
<b>2017 (restated)</b>	<b>Electricity</b>	<b>Pipelines &amp; Liquids</b>	<b>Corporate &amp; Other</b>	<b>Intersegment Eliminations</b>	<b>Consolidated</b>
Adjusted earnings	<b>134</b>	<b>17</b>	<b>(19)</b>	–	<b>132</b>
	88	24	(18)	–	94
Proceeds from termination of Power Purchase Arrangement	<b>36</b>	–	–	–	<b>36</b>
	–	–	–	–	–
Unrealized gains (losses) on mark-to-market forward commodity contracts	<b>35</b>	–	–	–	<b>35</b>
	(6)	–	–	–	(6)
Rate-regulated activities	<b>(3)</b>	<b>(17)</b>	–	<b>1</b>	<b>(19)</b>
	(19)	7	–	2	(10)
Dividends on equity preferred shares of Canadian Utilities Limited	<b>1</b>	<b>1</b>	<b>15</b>	–	<b>17</b>
	1	–	15	–	16
Other	–	<b>1</b>	–	–	<b>1</b>
	–	–	–	–	–
Earnings attributable to equity owners of the Company	<b>203</b>	<b>2</b>	<b>(4)</b>	<b>1</b>	<b>202</b>
	64	31	(3)	2	94
Earnings attributable to non-controlling interests					<b>2</b>
					1
Earnings for the period					<b>204</b>
					95

The reconciliation of adjusted earnings and earnings for the nine months ended September 30 is shown below.

<b>2018</b>					
<b>2017 (restated)</b>	<b>Electricity</b>	<b>Pipelines &amp; Liquids</b>	<b>Corporate &amp; Other</b>	<b>Intersegment Eliminations</b>	<b>Consolidated</b>
Adjusted earnings	<b>331</b>	<b>145</b>	<b>(56)</b>	–	<b>420</b>
	302	179	(48)	–	433
Gain on sale of operation ( <i>Note 7</i> )	–	–	–	–	–
	–	–	30	–	30
Proceeds from termination of Power Purchase Arrangement	<b>36</b>	–	–	–	<b>36</b>
	–	–	–	–	–
Restructuring and other costs	<b>(36)</b>	<b>(19)</b>	<b>(5)</b>	–	<b>(60)</b>
	–	–	–	–	–
Unrealized gain (losses) on mark-to-market forward commodity contracts	<b>29</b>	–	–	–	<b>29</b>
	(37)	–	–	–	(37)
Rate-regulated activities	<b>(69)</b>	<b>(30)</b>	–	<b>3</b>	<b>(96)</b>
	(80)	9	–	4	(67)
Dividends on equity preferred shares of Canadian Utilities Limited	<b>3</b>	<b>1</b>	<b>46</b>	–	<b>50</b>
	2	1	47	–	50
Other	–	<b>(1)</b>	–	–	<b>(1)</b>
	–	3	–	–	3
Earnings attributable to equity owners of the Company	<b>294</b>	<b>96</b>	<b>(15)</b>	<b>3</b>	<b>378</b>
	187	192	29	4	412
Earnings attributable to non-controlling interests					<b>5</b>
					5
Earnings for the period					<b>383</b>
					417

### ***Gain on sale of operation***

The Company adjusted for the following one-time gain, after-tax:

	Note	Segment	Three Months Ended September 30		Nine Months Ended September 30	
			2018	2017	2018	2017
Real estate	7	Corporate & Other	–	–	–	30

### ***Proceeds from termination of Power Purchase Arrangement***

Effective September 30, 2018, the Battle River unit 5 Power Purchase Arrangement (PPA) was terminated by the Balancing Pool and dispatch control was returned to Canadian Utilities Limited. Canadian Utilities Limited received a \$62 million payment (\$45 million after-tax) from the Balancing Pool and recorded this amount as proceeds from termination of Power Purchase Arrangement in the statement of earnings for the three and nine months ended September 30, 2018. Battle River generating facility coal-related costs and Asset Retirement Obligations of \$12 million (\$9 million after-tax) were recorded. Due to the termination of the Battle River unit 5 PPA, the related cash generating unit was tested for impairment, and no impairment loss was required to be recorded.

These one-time receipts and costs in the net amount of \$36 million after-tax were excluded from adjusted earnings.

In line with the coal to natural gas conversion plans for the Battle River generating facility, the non-coal assets life will be extended to 2037, effective October 1, 2018, and the coal assets will continue to be depreciated under the current useful life estimates.

### ***Restructuring and other costs***

In the second quarter of 2018, the Company recorded restructuring and other costs of \$60 million, after tax, that were not in the normal course of business. These costs mainly relate to staff reductions and associated severance costs, as well as costs related to decisions to discontinue certain projects that no longer represent long-term strategic value to the Company.

### ***Unrealized gains and losses on mark-to-market forward commodity contracts***

The Company enters into forward contracts in order to optimize available merchant capacity and manage exposure to electricity market price movements for its Independent Power Plants. The forward contracts are measured at fair value. Unrealized gains and losses due to changes in the fair value of the forward contracts are recognized in earnings where hedge accounting is not applied. The CODM believes that removal of the unrealized gains or losses on mark-to-market forward commodity contracts provides a better representation of operating results for the Company's Independent Power Plants. Realized gains or losses are recognized in adjusted earnings when the commodity contracts are settled.

### ***Rate-regulated activities***

ATCO Electric and its subsidiaries, ATCO Electric Yukon, Northland Utilities (NWT) and Northland Utilities (Yellowknife), as well as ATCO Gas, ATCO Pipelines and ATCO Gas Australia are collectively referred to as utilities.

There is currently no specific guidance under IFRS for rate-regulated entities that the Company is eligible to adopt. In the absence of this guidance, the utilities do not recognize assets and liabilities from rate-regulated activities as may be directed by regulatory decisions. Instead, the utilities recognize revenues in earnings when amounts are billed to customers, consistent with the regulator-approved rate design. Operating costs and expenses are recorded when incurred. Costs incurred in constructing an asset that meet the asset recognition criteria are included in the related property, plant and equipment or intangible asset.

The Company uses standards issued by the Financial Accounting Standards Board (FASB) in the United States as another source of generally accepted accounting principles to account for rate-regulated activities in its internal reporting provided to the CODM. The CODM believes that earnings presented in accordance with the FASB standards are a better representation of the operating results of the Company's rate-regulated activities. Therefore, the Company presents adjusted earnings as part of its segmented disclosures on this basis. Rate-regulated accounting (RRA) standards impact the timing of how certain revenues and expenses are recognized when compared to non-rate regulated activities, to appropriately reflect the economic impact of a regulators' decisions on revenues.



Rate-regulated accounting differs from IFRS in the following ways:

Timing Adjustment	Items	RRA Treatment	IFRS Treatment
1. Additional revenues billed in current period	Future removal and site restoration costs, impact of colder temperatures.	The Company defers the recognition of cash received in advance of future expenditures.	The Company recognizes revenues when amounts are billed to customers and costs when they are incurred.
2. Revenues to be billed in future periods	Deferred income taxes, impact of warmer temperatures.	The Company recognizes revenues associated with recoverable costs in advance of future billings to customers.	The Company recognizes costs when they are incurred, but does not recognize their recovery until customer rates are changed and amounts are collected through future billings.
3. Regulatory decisions received	Regulatory decisions received which relate to current and prior periods.	The Company recognizes the earnings from a regulatory decision pertaining to current and prior periods when the decision is received.	The Company does not recognize earnings from a regulatory decision when it is received as regulatory assets and liabilities are not recorded under IFRS.
4. Settlement of regulatory decisions and other items	Settlement of amounts receivable or payable to customers and other items.	The Company recognizes the amount receivable or payable to customers as a reduction in its regulatory assets and liabilities when collected or refunded through future billings.	The Company recognizes earnings when customer rates are changed and amounts are recovered or refunded to customers through future billings.

The significant timing adjustments as a result of the differences between rate-regulated accounting and IFRS are as follows:

	Three Months Ended September 30		Nine Months Ended September 30	
	2018	2017	2018	2017
<i>Additional revenues billed in current period</i>				
Future removal and site restoration costs <sup>(1)</sup>	19	16	58	54
Impact of colder temperatures <sup>(2)</sup>	6	-	18	-
<i>Revenues to be billed in future periods</i>				
Deferred income taxes <sup>(3)</sup>	(20)	(20)	(79)	(75)
Impact of warmer temperatures <sup>(2)</sup>	-	(1)	-	(4)
<i>Regulatory decisions received</i>				
	-	9	-	16
<i>Settlement of regulatory decisions and other items</i> <sup>(4)</sup>	(24)	(14)	(93)	(58)
	(19)	(10)	(96)	(67)

(1) Removal and site restoration costs are billed to customers over the estimated useful life of the related assets based on forecast costs to be incurred in future periods.

(2) ATCO Gas' customer rates are based on a forecast of normal temperatures. Fluctuations in temperatures may result in more or less revenue being recovered from customers than forecast. Revenues above or below the normal in the current period are refunded to or recovered from customers in future periods.

(3) Income taxes are billed to customers when paid by the Company.

(4) During nine months ended September 30, 2018, ATCO Electric recorded a decrease in earnings for the period of \$38 million mainly related to the refund of deferral account balances for 2013 and 2014. ATCO Gas also recorded a reduction in earnings for the period of \$33 million mainly related to the refund of previously over collected transmission costs.

### Other

Each quarter, the Company adjusts the deferred tax asset which was recognized as a result of the 2015 Tula Pipeline Project impairment. For the three and nine months ended September 30, 2018, the Company recorded a foreign exchange gain of \$1 million and a foreign exchange loss of \$1 million, respectively (2017 - foreign exchange gain of nil and \$3 million) due to a difference between the tax base currency, which is Mexican pesos, and the U.S. dollar functional currency.

## 6. REVENUES

The Company disaggregates revenues based on the revenue streams and by regulated and non-regulated business operations. The disaggregation of revenues by revenue streams by each operating segment for the three months ended September 30 are shown below:

2018				
2017 (restated)	Electricity	Pipelines & Liquids	Corporate & Other	Total
<b>Revenue Streams</b>				
<b>Sale of Goods</b>				
Electricity generation and delivery	142	-	-	142
	67	-	-	67
Commodity sales	6	2	-	8
	6	3	-	9
Total sale of goods	148	2	-	150
	73	3	-	76
<b>Rendering of Services</b>				
Distribution services	116	179	-	295
	92	203	-	295
Transmission services	185	49	-	234
	185	65	-	250
Customer contributions	8	5	-	13
	10	4	-	14
Franchise fees	8	29	-	37
	7	34	-	41
Retail electricity and natural gas services	-	-	23	23
	-	-	9	9
Storage and industrial water	-	11	-	11
	-	8	-	8
Total rendering of services	317	273	23	613
	294	314	9	617
<b>Lease income</b>				
Finance lease	9	-	-	9
	8	-	-	8
Operating lease	79	-	-	79
	50	-	-	50
Total lease income	88	-	-	88
	58	-	-	58
<b>Service concession arrangement</b>				
	130	-	-	130
	162	-	-	162
<b>Other</b>				
	5	3	1	9
	9	6	2	17
<b>Total</b>	<b>688</b>	<b>278</b>	<b>24</b>	<b>990</b>
	596	323	11	930

The disaggregation of revenues by revenue streams by each operating segment for the nine months ended September 30 are shown below:

2018				
2017 (restated)	Electricity	Pipelines & Liquids	Corporate & Other	Total
<b>Revenue Streams</b>				
<b>Sale of Goods</b>				
Electricity generation and delivery	342	-	-	342
	207	-	-	207
Commodity sales	14	8	-	22
	13	8	-	21
Total sale of goods	356	8	-	364
	220	8	-	228
<b>Rendering of Services</b>				
Distribution services	399	677	-	1,076
	371	751	-	1,122
Transmission services	454	178	-	632
	480	192	-	672
Customer contributions	27	14	-	41
	26	13	-	39
Franchise fees	23	139	-	162
	21	158	-	179
Retail electricity and natural gas services	-	-	77	77
	-	-	37	37
Storage and industrial water	-	30	-	30
	-	32	-	32
Total rendering of services	903	1,038	77	2,018
	898	1,146	37	2,081
<b>Lease income</b>				
Finance lease	26	-	-	26
	25	-	-	25
Operating lease	200	-	-	200
	155	-	-	155
Total lease income	226	-	-	226
	180	-	-	180
<b>Service concession arrangement</b>	710	-	-	710
	360	-	-	360
<b>Other</b>	16	4	4	24
	17	7	4	28
<b>Total</b>	2,211	1,050	81	3,342
	1,675	1,161	41	2,877

Disaggregation of revenues by regulated and non-regulated business operations is shown below:

	Three Months Ended September 30		Nine Months Ended September 30	
	2018	2017 (restated)	2018	2017 (restated)
<b>Regulated business operations</b>				
<i><b>Regulated Electricity</b></i>				
Electricity Distribution	128	102	442	413
Electricity Transmission	188	188	462	489
	<b>316</b>	290	<b>904</b>	902
<i><b>Regulated Pipelines &amp; liquids</b></i>				
Natural Gas Distribution	165	193	697	778
Natural Gas Transmission	51	66	183	197
International Natural Gas Distribution	47	52	129	139
	<b>263</b>	311	<b>1,009</b>	1,114
<b>Total Regulated business operations</b>	<b>579</b>	601	<b>1,913</b>	2,016
<b>Non-regulated business operations</b>				
<i><b>Non-regulated Electricity</b></i>				
Independent Power Plants	60	55	238	192
Thermal PPA Plants	171	74	336	199
International Power Generation	5	5	15	16
Alberta PowerLine	130	162	710	360
	<b>366</b>	296	<b>1,299</b>	767
<i><b>Non-regulated Pipelines &amp; liquids</b></i>				
Storage and Industrial Water	11	8	30	32
	<b>11</b>	8	<b>30</b>	32
<i><b>Other non-regulated business operations</b></i>				
Retail Electricity and Natural Gas Services	23	9	77	37
Other	11	16	23	25
	<b>34</b>	25	<b>100</b>	62
<b>Total Non-regulated business operations</b>	<b>411</b>	329	<b>1,429</b>	861
<b>Total</b>	<b>990</b>	930	<b>3,342</b>	2,877

## 7. SALE OF OPERATION

### SALE OF ATCO REAL ESTATE HOLDINGS LTD.

On January 1, 2017, the Company sold its 100 per cent investment in ATCO Real Estate Holdings Ltd. (AREHL) to ATCO Ltd. for cash proceeds of \$47 million, resulting in a gain of \$30 million. The transaction occurred on a tax-deferred basis. The proceeds represent the fair value of AREHL, which was supported by independent appraisals. Commencing January 1, 2017, the Company no longer recognizes these assets in its financial position, results of operations and cash flows in the consolidated financial statements. These assets were previously reported in the Corporate & Other segment.

## 8. EARNINGS PER SHARE

Earnings per Class A non-voting (Class A) and Class B common (Class B) share are calculated by dividing the earnings attributable to Class A and Class B shares by the weighted average shares outstanding. Diluted earnings per share are calculated using the treasury stock method, which reflects the potential exercise of stock options and vesting of shares under the Company's mid-term incentive plan (MTIP) on the weighted average Class A and Class B shares outstanding.

The earnings and average number of shares used to calculate earnings per share are as follows:

	Three Months Ended September 30		Nine Months Ended September 30	
	2018	2017 (restated)	2018	2017 (restated)
<b>Average shares</b>				
Weighted average shares outstanding	271,710,575	269,919,833	271,203,927	269,148,887
Effect of dilutive stock options	31,667	99,102	35,180	91,279
Effect of dilutive MTIP	555,389	550,803	573,996	525,706
Weighted average dilutive shares outstanding	272,297,631	270,569,738	271,813,103	269,765,872
<b>Earnings for earnings per share calculation</b>				
Earnings for the period	204	95	383	417
Dividends on equity preferred shares of the Company	(17)	(16)	(50)	(50)
Non-controlling interests	(2)	(1)	(5)	(5)
Earnings attributable to Class A and B shares	185	78	328	362
<b>Earnings and diluted earnings per Class A and Class B share</b>				
Earnings per Class A and Class B share	\$0.68	\$0.29	\$1.21	\$1.34
Diluted earnings per Class A and Class B share	\$0.68	\$0.29	\$1.21	\$1.34

## 9. RESTRICTED PROJECT FUNDS

At September 30, 2018, Alberta PowerLine (APL), a partnership between Canadian Utilities Limited and Quanta Services Inc., that was awarded a 35-year contract by the Alberta Electric System Operator (AESO) to design, build, own, and operate the Fort McMurray 500 kV Transmission project (Project), had \$320 million of funds restricted under the terms of APL's non-recourse long-term debt financing agreement signed in October 2017. The restricted project funds are released as the Project progresses, subject to satisfaction of certain performance conditions under the financing agreement.

Restricted project funds are comprised of:

	September 30, 2018	December 31, 2017
<b>Current assets</b>		
Restricted cash	104	351
Restricted funds invested in structured deposit note <sup>(1)</sup>	117	510
Restricted funds for construction holdbacks <sup>(2)</sup>	99	–
	320	861
<b>Non-current assets</b>		
Restricted cash	–	69
Restricted funds for construction holdbacks <sup>(2)</sup>	–	35
	–	104
	320	965

(1) At September 30, 2018, the Company had \$117 million of funds invested in a structured deposit note, which pays interest at a fixed rate of 1.707 per cent per annum, and will mature by the end of 2018 (December 31, 2017 - \$510 million).

(2) At September 30, 2018, the Company had \$99 million of restricted funds for construction lien holdbacks (December 31, 2017 - \$35 million).

## 10. PROPERTY, PLANT AND EQUIPMENT

A reconciliation of the changes in the carrying amount of property, plant and equipment is as follows:

	Utility Transmission & Distribution	Electricity Generation	Land and Buildings	Construction Work-in- Progress	Other	Total
<b>Cost</b>						
December 31, 2017	18,465	1,869	786	609	1,004	22,733
Additions	32	6	3	731	23	795
Transfers	514	–	5	(536)	17	–
Retirements and disposals	(41)	(28)	(1)	–	(7)	(77)
Acquisition of EGO (Note 4)	–	87	–	–	1	88
Changes to asset retirement costs	–	7	–	–	–	7
Foreign exchange rate adjustment	(55)	7	(1)	3	(1)	(47)
September 30, 2018	18,915	1,948	792	807	1,037	23,499
<b>Accumulated depreciation</b>						
December 31, 2017	4,016	1,305	147	77	402	5,947
Depreciation	324	50	14	–	50	438
Retirements and disposals	(41)	(28)	(1)	–	(6)	(76)
Foreign exchange rate adjustment	(9)	–	–	3	(1)	(7)
September 30, 2018	4,290	1,327	160	80	445	6,302
<b>Net book value</b>						
December 31, 2017	14,449	564	639	532	602	16,786
September 30, 2018	14,625	621	632	727	592	17,197

The additions to property, plant and equipment included \$16 million of interest capitalized during construction for the nine months ended September 30, 2018 (2017 - \$13 million).

## 11. SHORT-TERM DEBT

At September 30, 2018, the Company had \$200 million of commercial paper outstanding at an interest rate of 1.82 per cent, maturing in October 2018 (December 31, 2017 - nil). The commercial paper is supported by the Company's long-term committed credit facilities.

## 12. LONG-TERM DEBT

On February 20, 2018, the Company assumed \$42 million of long-term debt on the acquisition of EGO (see Note 4). On March 20, 2018, the Company issued additional long-term debt of \$40 million under a fixed-term credit facility, at Mexican interbank rates maturing in March 2023, that was used to fund the retirement of EGO's long-term debt with its Mexican counterparty. To mitigate the variable interest rate risk, the Company entered into interest rate swap agreements to fix the interest rate at 8.77 per cent for the fixed-term facility (see Note 16).

The long-term debt assumed on acquisition of EGO was repaid on April 2, 2018.

In July 2018, as part of a re-financing, the Company's subsidiary, ATCO Gas Australia Limited Partnership, repaid in full the outstanding balance of its two credit facilities in the amount of \$658 million (\$677 million Australian dollars). ATCO Gas Australia then entered into a new syndicated loan facility, consisting of two tranches. The first tranche is a \$275 million Australian dollars loan, maturing in July 2021, at the Australia bank bill swap benchmark rate (BBSY) plus an applicable margin. This tranche was fully drawn at September 30, 2018. The second tranche is a \$450 million Australian dollars revolving credit facility, maturing in July 2023, at BBSY rate plus a margin. \$376 million (\$400 million Australian dollars) was borrowed under this tranche at September 30, 2018. The floating BBSY interest rates are hedged to December 31, 2019 with an interest rate swap agreement which fixes the interest rate at 2.392% (see Note 16).

### 13. EQUITY PREFERRED SHARES

Cash dividends declared and paid per share are as follows:

<i>(dollars per share)</i>	Three Months Ended September 30		Nine Months Ended September 30	
	2018	2017	2018	2017
<b>Perpetual Cumulative Second Preferred Shares</b>				
4.60% Series V <sup>(1)</sup>	<b>0.2875</b>	0.2500	<b>0.8625</b>	0.7500
<b>Cumulative Redeemable Second Preferred Shares</b>				
3.403% Series Y <sup>(2)</sup>	<b>0.2127</b>	0.2127	<b>0.6381</b>	0.7127
4.90% Series AA	<b>0.3063</b>	0.3063	<b>0.9188</b>	0.9188
4.90% Series BB	<b>0.3063</b>	0.3063	<b>0.9188</b>	0.9188
4.50% Series CC	<b>0.2813</b>	0.2813	<b>0.8438</b>	0.8438
4.50% Series DD	<b>0.2813</b>	0.2813	<b>0.8438</b>	0.8438
5.25% Series EE	<b>0.3281</b>	0.3281	<b>0.9844</b>	0.9844
4.50% Series FF	<b>0.2813</b>	0.2813	<b>0.8438</b>	0.8438

(1) Effective October 3, 2017, the annual dividend rate for the Series V Preferred Shares was reset to 4.60 per cent for the next five years. Prior to October 3, 2017, the annual dividend rate was 4.00 per cent.

(2) Effective June 1, 2017, the annual dividend rate for the Series Y Preferred Shares was reset to 3.403 per cent for the next five years. Prior to June 1, 2017, the annual dividend rate was 4.00 per cent.

The payment of any dividend is at the discretion of the Board and depends on the financial condition of the Company and other factors.

### 14. CLASS A AND CLASS B SHARES

There were 198,736,190 (2017 - 196,557,813) Class A shares and 73,899,674 (2017 - 74,164,183) Class B shares outstanding at September 30, 2018. In addition, there were 802,150 options to purchase Class A shares outstanding at September 30, 2018, under the Company's stock option plan.

#### DIVIDENDS

The Company declared and paid cash dividends of \$0.3933 and \$1.1799 per Class A and Class B share during the three and nine months ended September 30, 2018 (2017 - \$0.3575 and \$1.0725). The Company's policy is to pay dividends quarterly on its Class A and Class B shares. The payment of any dividend is at the discretion of the Board and depends on the financial condition of the Company and other factors.

#### DIVIDEND REINVESTMENT PLAN

During the three and nine months ended September 30, 2018, 514,300 and 1,494,809 Class A shares were issued under the Company's dividend reinvestment plan (2017 - 367,065 and 2,021,711), using re-invested dividends of \$16 million and \$47 million (2017 - \$14 million and \$76 million). The shares were priced at an average of \$31.11 and \$31.63 per share (2017 - \$38.17 and \$37.63).

## 15. CASH FLOW INFORMATION

### ADJUSTMENTS TO RECONCILE EARNINGS TO CASH FLOWS FROM OPERATING ACTIVITIES

Adjustments to reconcile earnings to cash flows from operating activities are summarized below.

	Three Months Ended September 30		Nine Months Ended September 30	
	2018	2017 (restated)	2018	2017 (restated)
Depreciation and amortization	158	147	491	443
Gain on sale of operation (Note 7)	–	–	–	(30)
Earnings from investment in ATCO Structures & Logistics, net of dividends received	–	7	–	30
Earnings from investment in joint ventures, net of dividends and distributions received	1	3	–	–
Income taxes	74	36	141	133
Unearned availability incentives	(10)	–	(14)	–
Unrealized (gains) losses on mark-to-market forward commodity contracts	(48)	8	(40)	50
Contributions by customers for extensions to plant	16	13	64	50
Amortization of customer contributions	(13)	(14)	(41)	(39)
Net finance costs	115	104	344	303
Income taxes paid	(6)	(5)	(44)	(56)
Other	10	5	38	10
	<b>297</b>	<b>304</b>	<b>939</b>	<b>894</b>

### CASH POSITION

Cash position in the consolidated statement of cash flow at September 30 is comprised of:

	2018	2017
Cash	216	517
Short-term investments	4	10
Restricted cash <sup>(1)</sup>	43	39
Cash and cash equivalents	263	566
Bank indebtedness	(129)	(13)
	<b>134</b>	<b>553</b>

(1) Cash balances which are restricted under the terms of joint arrangement agreements are considered not available for general use by the Company.



## 16. FINANCIAL INSTRUMENTS

### FAIR VALUE MEASUREMENT

Financial instruments are measured at amortized cost or fair value. Fair value represents the estimated amounts at which financial instruments could be exchanged between knowledgeable and willing parties in an arm's length transaction. Determining fair value requires management judgment. The valuation methods used to determine the fair value of each financial instrument and its associated level in the fair value hierarchy is described below.

Financial Instruments	Fair Value Method
<b>Measured at Amortized Cost</b>	
Cash and cash equivalents, accounts receivable and contract assets, restricted project funds, bank indebtedness, accounts payable and accrued liabilities and short-term debt	Assumed to approximate carrying value due to their short-term nature.
Finance lease receivables and receivable under service concession arrangement	Determined using a risk-adjusted, pre-tax interest rate to discount future cash receipts (Level 2).
Long-term debt and non-recourse long-term debt	Determined using quoted market prices for the same or similar issues. Where the market prices are not available, fair values are estimated using discounted cash flow analysis based on the Company's current borrowing rate for similar borrowing arrangements (Level 2).
<b>Measured at Fair Value</b>	
Interest rate swaps	Determined using interest rate yield curves at period-end (Level 2).
Foreign currency contracts	Determined using quoted forward exchange rates at period-end (Level 2).
Commodity contracts	Determined using observable period-end forward curves, with inputs validated by publicly available market providers. The fair values were also determined using extrapolation formulas using readily observable inputs and implied volatility (Level 2).

### FINANCIAL INSTRUMENTS MEASURED AT AMORTIZED COST

The fair values of the Company's financial instruments measured at amortized cost are as follows:

Recurring Measurements	September 30, 2018		December 31, 2017	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Financial Assets</b>				
Lease receivables	396	485	410	568
Receivable under service concession arrangement	1,303	1,303	593	593
<b>Financial Liabilities</b>				
Long-term debt	8,505	9,218	8,499	9,679
Non-recourse long-term debt	1,405	1,409	1,416	1,562

## FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE

The Company's derivative instruments are measured at fair value. At September 30, 2018, the following derivative instruments were outstanding:

- interest rate swaps for the purpose of limiting interest rate risk on the variable future cash flows of long-term debt and non-recourse long-term debt held in a joint venture,
- foreign currency forward contracts for the purpose of limiting exposure to exchange rate fluctuations relating to expenditures denominated in Euros, Mexican Pesos and U.S. Dollars, and
- natural gas and forward power sale and purchase contracts for the purpose of limiting exposure to electricity and natural gas market price movements.

The balance sheet classification and fair values of the Company's derivative financial instruments are as follows:

Recurring Measurements	Subject to Hedge Accounting		Not Subject to Hedge Accounting		Total Fair Value of Derivatives
	Interest Rate Swaps	Commodities	Commodities	Foreign Currency Forward Contracts	
<b>September 30, 2018</b>					
<b>Financial Assets</b>					
Prepaid expenses and other current assets	-	1	1	-	2
Other assets	1	2	2	-	5
<b>Financial Liabilities</b>					
Other current liabilities <sup>(1)</sup>	3	13	27	1	44
Other liabilities <sup>(1)</sup>	-	10	24	-	34
<b>December 31, 2017</b>					
<b>Financial Assets</b>					
Prepaid expenses and other current assets	-	2	3	-	5
Other assets	-	3	1	-	4
<b>Financial Liabilities</b>					
Other current liabilities	4	14	32	-	50
Other liabilities	-	16	35	-	51

(1) At September 30, 2018, the Company paid a total of \$29 million of cash collateral to third parties on commodity forward positions related to future periods (December 31, 2017 - \$54 million). The contracts held with these third parties have an enforceable master netting arrangement, which allows the right to offset.

### Notional and maturity summary

The notional value and maturity dates of the Company's derivative instruments outstanding are as follows:

Notional value and maturity	Subject to Hedge Accounting			Not Subject to Hedge Accounting		
	Interest Rate Swaps	Natural Gas <sup>(1)</sup>	Power <sup>(2)</sup>	Natural Gas <sup>(1)</sup>	Power <sup>(2)</sup>	Foreign Currency Forward Contracts
<b>September 30, 2018</b>						
Purchases <sup>(3)</sup>	–	14,201,000	–	58,331,200	4,382,985	–
Sales <sup>(3)</sup>	–	–	1,261,755	10,554,700	9,329,981	–
Currency						
Canadian dollars	3	–	–	–	–	–
Australian dollars	747	–	–	–	–	–
Mexican pesos	570	–	–	–	–	140
Maturity	2019-2023	2018-2021	2018-2020	2018-2022	2018-2021	2018
<b>December 31, 2017</b>						
Purchases <sup>(3)</sup>	–	19,237,000	–	85,926,700	7,326,745	–
Sales <sup>(3)</sup>	–	–	1,731,365	27,445,800	14,101,265	–
Currency						
Canadian dollars	3	–	–	–	–	–
Australian dollars	749	–	–	–	–	–
U.S. dollars	–	–	–	–	–	63
Maturity	2020	2018-2021	2018-2020	2018-2021	2018-2020	2018

(1) Notional amounts for the natural gas purchase contracts are the maximum volumes that can be purchased over the terms of the contracts.

(2) Notional amounts for the forward power sale and purchase contracts are the commodity volumes committed in the contracts.

(3) Volumes for natural gas and power derivatives are in GJ and MWh, respectively.

## 17. ACCOUNTING STANDARDS AND INTERPRETATIONS NOT YET ADOPTED

Certain new or amended standards or interpretations issued by the IASB or IFRIC do not need to be adopted in the current period. The Company anticipates that the IFRS 16 *Leases*, which was issued, but is not yet effective, may have a material effect on the consolidated financial statements or note disclosures are described below.

Standard	Description	Effective Date
IFRS 16 <i>Leases</i>	<p>This standard replaces IAS 17 <i>Leases</i> and related interpretations. It introduces a new approach to lease accounting that requires a lessee to recognize assets and liabilities for the rights and obligations created by leases. It brings most leases on-balance sheet for lessees, eliminating the distinction between operating and finance leases. Lessor accounting under the new standard retains similar classifications to the previous guidance, however the new standard may change the accounting treatment of certain components of lessor contracts and sub-leasing arrangements.</p> <p>The Company continues to gather detailed information on its leases, and analyze the related contract terms and conditions in accordance with its adoption project plan. Current evaluations of adoption impacts are ongoing and it is expected that the adoption will result in a material increase in assets and liabilities within the consolidated financial statements.</p> <p>The Company anticipates using the modified retrospective approach to apply the standard at the date of adoption. Therefore, the cumulative effect of adopting the standard will be recognized as an adjustment to the opening balance of the consolidated retained earnings at January 1, 2019, without restatement of comparative information.</p> <p>The Company further expects to utilize transition practical expedients that permit entities to exclude recognition of assets and liabilities on leases of low-value assets and short-term leases that have a lease term of twelve months or less. The Company expects to recognize the lease payments associated with these leases as an expense generally on a straight-line basis over the lease term. As the assessment is currently in process, it is not practicable to quantify the precise impact of adopting the standard.</p>	Effective for annual periods on or after January 1, 2019.